

Alan Fairweather

**The Motivation Doctor at Alan Fairweather
International**

Kelso, Scotland, GB

The Motivation Doctor

Biography

Alan, The Motivation Doctor, has for the past nineteen years been developing the talents of managers, sales and customer service people, and turning them into consistent top performers. After a successful career as a manager he founded his business in 1993 and works with people and organizations speaking, consulting and running training programmes in the UK, US, Europe, Singapore, Indonesia, Vietnam, and the Philippines He specializes in how to motivate people at work so that they deliver business results. Alan did the job of a middle manager and did it effectively - for fifteen years. He knows the real challenges that managers face every day with their people. He's used the '3 Secrets of Motivation' described in his book - 'How to be a Motivational Manager.' They worked for him and they will work for anyone who manages or leads a team of other people. 'How to Manage Difficult People' was released in February 2010. This book shows you how to identify and understand awkward and challenging behavior and how to manage them. 'How to Make Sales When You Don't Like Selling' was released in April 2012. It offers help to the business person who may not always feel comfortable about selling. He also located in the Philippines which gives him easy access to all cities and countries in South East Asia. Discover how to motivate customers, motivate staff, motivate yourself - <http://bit.ly/fGgBhF>

Availability

Keynote, Workshop, Author Appearance, Corporate Training

Industry Expertise

Management Consulting

Areas of Expertise

Team Building, Selling, Motivation

Education

Bearsden Academy

The University of Glasgow

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