

Andrea C. Johnson

Partner at Dentons Canada LLP

Ottawa, ON, CA

Lead counsel on many of the largest VC financings in Canada. Invaluable insight for startups, IPOs, technology & emerging growth companies.

Andrea's practice focuses on corporate and securities law, with an emphasis on technology and emerging growth companies. She has extensive experience in the private equity and venture capital area and has acted as lead counsel on many of the largest VC financings in Canada. Andrea also advises TSX-listed companies on IPOs, financings (including PIPEs), mergers and acquisitions, stock-based compensation and corporate governance. Her technology company clients do business in the telecommunications, wireless, optical, silicon, software and biotech/biomedical sectors. As an experienced adviser on business law issues that are specific to high-growth companies, Andrea has been instrumental in developing exchangeable share models for privately-financed Canadian companies and otherwise enabling capital investment in Canadian businesses by U.S. and other non-Canadian investors.

Keynote, Moderator, Panelist

VC and Private Equity, Alternative Dispute Resolution, Legal Services, Wireless, Telecommunications

Private Equity & Venture Capital, Securities & Corporate Finance, Tech Companies and Venture Capital, Mergers & Acquisitions

KEYNOTE SPEECH ? Crowdfunding for Start-Ups: Can Canada Compete?
CanWIT Waterloo Region Chapter Speaker Series

How Canadian Entrepreneurs are Utilizing TSX and TSXV as Platforms for Growth
TSX/TSXV Growth Platforms for Canadian Entrepreneurs

The Impact of Women Leaders
4th Annual Women in Leadership Conference Series

From Term Sheet to Closing in 30 Days or Less
OCRI Dollars & Sense Series

Dalhousie University
LL.B. Business Law

Carleton University
B.A. (Hons.)

Canadian Corporate Lawyer to Watch

Ms. Johnson was named a "Canadian Corporate Lawyer to Watch" in the 2011 LEXPERT Cross-border Corporate Guide.

Recipient ? Leading Lawyer Under 40 Award

Ms. Johnson was the recipient of LEXPERT's 2010 Rising Stars: Leading Lawyer Under 40" Award for her exemplary leadership and expertise advising on business law issues.

Partner ? Dentons Canada LLP

Dentons is a global firm driven to provide you with the competitive edge in an increasingly complex and interconnected marketplace. We were formed by the March 2013 combination of international law firm Salans LLP, Canadian law firm Fraser Milner Casgrain LLP (FMC) and international law firm SNR Denton.

Volunteer Legal Adviser ? OCRI Entrepreneurship Centre

The Entrepreneurship Centre is an initiative of OCRI, dedicated to helping Ottawa entrepreneurs make informed decisions about starting and growing their businesses. The Centre aims to promote Ottawa's economy, through the development of products and services that encourage entrepreneurship and support business growth.

Leading Practitioner ? Corporate Law

In 2012, Ms. Johnson was named by The Best Lawyers in Canada as one of Canada's leading lawyers in the area of Corporate Law.

Recipient ? ?Forty under 40? Award

In 2005, Ms. Johnson received the Ottawa Business Journal's ?Forty under 40? Award. The annual awards program recognizes accomplished industry leaders who are under the age of 40 and also give back to their community.

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