

# **Aneil Mishra**

**Managing Partner at Total Trust Coaching & Consulting**

Durham, NC, US

Internationally experienced speaker that shows how leaders can build trust for lasting positive change.

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## **Biography**

I'm an internationally respected researcher, educator and consultant helping leaders build trust with their employees, customers and other key stakeholders. Co-author of: Trust is Everything -- Become the Leader Others Will Follow (Lulu Press, 2008) Becoming a Trustworthy Leader: Psychology and Practice (to be published by Routledge Press in 2012) Homepage: [www.totaltrust.wordpress.com](http://www.totaltrust.wordpress.com) More at <http://about.me/aneilmishra> Certified in Korn/Ferry International's Lominger's Leadership Architect® 101 competency modeling and VOICES® 360° feedback facilitation and coaching. Specialties Leadership Development; Change Management/Organizational Development; Executive Coaching; Effective Downsizing Strategies

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## **Availability**

Keynote, Panelist, Workshop, Author Appearance

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## **Industry Expertise**

Banking, Pharmaceuticals, Health Care - Providers, Corporate Training, Corporate Leadership, Management Consulting, Automotive, Information Technology and Services, Education/Learning, Talent Management

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## **Areas of Expertise**

Leading With Trust, Improving Health-Care Outcomes Through Trust-Based Leadership

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## **Affiliations**

Academy of Management

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## **Sample Talks**

### **Building Lasting Positive Change through Trustworthy Leadership**

Demonstrates how leaders can build lasting positive change in their teams and their organizations through the ROCC of Trust: Reliability, Openness, Competence and Compassion. Through compelling examples of leaders running billion dollar enterprises to rapidly growing entrepreneurial firms, leaders' courage, humility and authenticity are the foundations for building trust with employees, customers and other key stakeholders.

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## **Event Appearances**

### **Title**

Leading with Trust in Health Care

### **Title**

Management of Managers

### **Title**

HR Leadership and Trust

### **Title**

Crafting A Compelling Vision of the Future

### **Title**

Leading Global Teams Through the ROCC of Trust

### **Title**

Leading Global Teams with the ROCC of Trust

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## **Education**

### **Princeton University**

A.B., cum laude Economics

### **The University of Michigan**

Ph.D., Business Administration Organizational Behavior

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