

# **Angélica S. Gutiérrez, Ph.D.**

**Associate Professor of Management, College of Business Administration at Loyola Marymount University**

Los Angeles, CA, US

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## **Biography**

You can contact Angélica S. Gutiérrez at [Angelica.Gutierrez@lmu.edu](mailto:Angelica.Gutierrez@lmu.edu). Angélica S. Gutiérrez, Ph.D. earned her B.A. in Political Science and Sociology with honors at UCLA, M.P.P at the University of Michigan, Ph.D. at UCLA Anderson School of Management, and was a Postdoctoral Fellow at the National Center for Institutional Diversity at the University of Michigan Ross School of Business. Recognized as one of the "World's Best 40 Under 40 Business Professors," Dr. Gutiérrez teaches Leadership, Negotiations, and Diversity Management at the undergraduate and graduate levels at LMU. Additionally, she is a contributor to Forbes and has previously written for Inc. Magazine. Her articles focus on topics such as diversity, minority-owned businesses, negotiation strategies, and impostor syndrome. Dr. Gutiérrez has presented her research on diversity and the impostor syndrome at national and regional academic conferences, and for organizations in the non-profit, public, and private sectors, including the Federal Reserve Bank of New York, SoCal Gas, Kraft-Heinz, Hispanic Chambers of Commerce, The Wonderful Company, Hasbro, Mattel, Abbott, Google, Fullscreen Studios, and universities across the nation. Consistent with her commitment to reducing gender and racial pay disparities, Dr. Gutiérrez also teaches employment negotiations to organizations that serve minoritized groups, including National Latina Women Business Association, Riordan Programs, Adelante Mujer Latina, UCLA Black Business Student Association, Latino Alumni Association, Asian American Pacific Islander Association, Women In Tech, Society of Hispanic Professional Engineers, Los Angeles Cleantech Incubator, and Harvard Medical School ? Cambridge Health Alliance.

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## **Areas of Expertise**

Negotiations, Diversity & Inclusion, Workplace Recruitment, Selection, Retention Policies, Impostor Syndrome, Women and Ethnic Minority Representation in Leadership

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## **Event Appearances**

**Flipping Cultural Scripts to Counter Impostor Syndrome and Negotiate Effectively**  
Michigan Hispanic Chamber of Commerce

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## **Education**

**UCLA**  
Ph.D. Management

**University of Michigan at Ann Arbor**  
**MPP Public Policy**

**UCLA**  
**B.A. Political Science and Sociology**

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## **Accomplishments**

**World's Best 40 Business Professors Under 40**  
Awarded by Poets & Quants

**Latina of Influence**  
Awarded by Hispanic Lifestyle for her accomplishments and community service.

**Next Generation Latinas**  
Next Generation Latinas is awarded by Latina Magazine, an award that honors Latinas who have made a significant impact in their respective communities as role models, mentors and leaders, and exhibit a strong commitment to the empowerment of other Latinas.

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