

Christopher Meyer

Associate Professor at Baylor University

Waco, TX, US

Experienced speaker in all areas of negotiation and motivation in an organizational context

Biography

Christopher Meyer is an Associate Professor of Management and Entrepreneurship at Baylor University. He received his Ph.D. degree in business administration from Michigan State University. His research has focused on organizational justice, affect and emotions, and decision-making in the context of negotiation - including third parties and alternative dispute resolution. For a complete bio, see www.meyernegotiation.com.

Availability

Keynote, Panelist, Workshop

Industry Expertise

Alternative Dispute Resolution, Professional Training and Coaching, Human Resources

Areas of Expertise

Negotiation, Motivation

Affiliations

Baylor University, International Association of Conflict Management, Academy of Management

Sample Talks

Leveraging negotiation structure for joint gain

The impact of mood and motive on gain-based conflict resolution

Managing Emotions in a Negotiation

Exorcising power demons: Leveraging the power in negotiation structure to maximize gain in family business negotiations

Focusing failures in (family business) negotiations

Event Appearances

Understanding negotiation structure to maximize gain in agribusiness negotiations
Association of Agricultural Production Executives

Exorcising power demons: Leveraging the power in negotiation structure to maximize gain in family business negotiations
New Mexico Family Business Alliance

Prophets or profits: The balance of Christian values and good business negotiation
The CEO Institute

Managing Emotions in a Negotiation
Executive MBA Sponsors Luncheon

Organizational and Team Dynamics
Baylor Executive Acceleration Program (Baylor Health Systems)

Managing Emotions in a Negotiation
Baylor Business Network

Education

Michigan State University
PhD Organizational Behavior and Human Resources Management

Northwood University
BBA Management and Marketing

Accomplishments

Outstanding Professor Award ? Executive MBA ? Austin, Baylor University

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