# **Clint Waasted**

Negotiation Team Program Director and Lecturer in Law at UC Hastings College of the Law San Francisco, CA, US

Contacts: waastedc@uchastings.edu

### **Biography**

Clint Waasted is the head of the prestigious UC Hastings Competition ADR Program. He has designed and grown the innovative educational program from the ground up since helping start the teams 2001, developing individually-tailored multi-year ADR education plans for his students. Under Clint's guidance and leadership, UC Hastings competition teams have earned dozens of international and national championships and earned praise and recognition internationally as the premier Competition ADR Program. He is also a Lecturer at Law at both UC Hastings and Boalt Hall at UC Berkeley, teaching negotiation and mediation classes, and serves as Faculty Advisor to the UC Hastings Student ADR Board. Mr. Waasted is currently the Senior Business Development Manager at Zynga, Inc., the industry's leading developer and publisher of mobile and social games, where he structures business deals and partnerships and negotiates intellectual property, licensing, and partnership contracts. Prior to working at Zynga, he spent 8 years managing the Legal and Business Affairs department at two major game development studios (Crystal Dynamics and Eidos Montreal) for Square Enix Europe, heading all business development activities and negotiating and structuring complex technical and development agreements, and all company contracts. Clint is also the Founder and Chairman of the Board at EMI Foundation, an education nonprofit that provides resources and fundraising for ADR education programs. Additionally he is the President of EMI Partners, an ADR firm that provides Mediation services as well as corporate Negotiation and Mediation training and coaching. Mr. Waasted is a graduate of Pomona College and UC Hastings. When he is not furthering his mission to enhance focus on interest-based negotiation and dispute resolution, Clint enjoys music, photography, and traveling the world.

## **Areas of Expertise**

Negotiation, Intellectual Property Licensing, Alternative Dispute Resolution, Mediation

#### **Affiliations**

Zynga: Director of Business Development, UC Berkeley: Lecturer, Boalt Hall School of Law, EMI

Foundation: CEO and Chairman of the Board

### Education

University of California, Hastings College of the Law J.D. Negotiation and Transactional Law; Alternative Dispute Resolution

Pomona College

B.A. Political Science and Philosophy

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