# **Dan Green**

### **President at The Green Internet Group**

Indian Orchard, MA, US

Engaging, educational, entertaining seminars and workshops for business, trade associations and nonprofits.

# **Biography**

Dan launched his career in New York in advertising and public relations, where he worked with some of the country?s top brands. Dan also has many years' experience in small-business marketing, franchise business operations and field consulting. In 2005, Dan became the first area president of TruePresence, a national internet marketing firm specializing in web design and search engine marketing. Dan?s clients have included Johnson & Johnson, Sears, Warner-Lambert, Monsanto and Pepsi, but he prefers the individuality of his smaller business clients. Dan launched The Green Internet Group to help business owners fully leverage the digital marketing and social media by offering results driven marketing planning, consulting, training and creative services.

# **Availability**

Keynote, Panelist, Workshop, Author Appearance

# **Industry Expertise**

Professional Training and Coaching, Advertising/Marketing, Social Media

# **Areas of Expertise**

Social Media Rroi, Search Engine Marketing for Local Bsusiness, Web Marketing Planning, Lead Nurturing and Analyitics

#### **Affiliations**

Massachusetts Restaurant Association, Northampton Chamber of coomerce Mengonline , member, Board of Ko Theater Works, Web Analytics Association

# **Sample Talks**

#### **Clicks to Cash**

Optimizing your Social Media Marketing to Increase Efficiency and Performance Focus and goals: Strategic use of social media to produce measurable business value; Define success: How to choose attainable objectives and know if you are winning; Tools and applications: Get better results in less time; Engagement: Increasing the value of your existing social network; Negative comments: When to engage, when to step back; Integration: How to integrate social media with online and offline;

# **Event Appearances**

Optimizing your Social Media Marketing to Increase Efficiency and Performance SCVNGR Summer School for Business

### **Education**

NYU

**B.S. Political Science** 

The New School for Social Rsearch Communications

# **Accomplishments**

Increased client sales and average of 11% in a down market

Covering New England for a national franchise company, our regions sales were 19% over the next top region. Goals accomplished through management training and guerrilla marketing, coaching and incentive programs.

Please click here to view the full profile.

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