

# **Dana R. Carney**

**Associate Professor | Director, Institute for Personality and Social Research | Barbara and Gerson Bakar Faculty Fellow at Haas School of Business, University of California, Berkeley**  
Berkeley, CA, US

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## **About**

Dana R. Carney is an associate professor at Berkeley Haas and an affiliate of the UC Berkeley Department of Psychology. She is also director of the Institute of Personality and Social Psychology (IPSR) and a Barbara and Gerson Bakar Faculty Fellow. Carney studies social behavior, and she is particularly interested in the behavioral expression of prejudice, political affiliation and engagement, generosity, power, and status. Her work often dives deeply into the most micro aspects of social behavior?nonverbal behavior?and much of her work seeks to uncover what it is we actually do with our bodies and faces when we express prejudice, or status, for example. She has been invited to share her research and teaching at academic conferences, universities, and companies all over the world. To Wall Street, she often instructs on topics related to power, status, corruption, and deception. To biotech, pharma, and tech she instructs on topics related to subtle forms of prejudice and discrimination, teamwork, culture, power, and nonverbal communication. At the National Labs, she instructs on teamwork, diversity, and social networks. Prior to Berkeley, Carney was an assistant professor of Management at Columbia University?s Graduate School of Business. She has served as Faculty Director for Women in Technology at Berkeley Executive Education. Carney teaches undergraduates and MBA and Ph.D. students at Berkeley Haas and in the Psychology Department. She has published over 50 research articles, many of which are highly cited and visible in the media and in popular books. In 2011 she received the National Science Foundation?s CAREER award in Social Psychology and in 2010 the Rising Star award from the Association for Psychological Science. Carney received her PhD in social psychology from Northeastern University in 2005 and was a postdoctoral fellow in the Department of Psychology at Harvard University until 2008.

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## **Areas of Expertise**

Nonverbal Behavior, Prejudice & Discrimination, Power and Status, Social Perception, Automaticity, Social Behavior and Market Outcomes

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## **Selected External Service & Affiliations**

Editorial Board, Adaptive Human Behavior and Physiology, Associate Editor: Emotion 2015-2017, Guest Associate Editor: Proceedings of the National Academy of Sciences 2014-current, Guest Associate Editor: Management Science, Reviewer: Social Psychological and Personality Science 2011-2012, Ad hoc reviewer: Administrative Science Quarterly; Journal of Applied Psychology, Journal of Applied Social Psychology, California Management Review; Journal of Experimental Social Psychology; Journal of Experimental Psychology-General, Emotion; European Journal of Personality; Journal of Nonverbal Behavior; Journal of Personality; Journal of Personality and Social Psychology; Journal of Research in Personality; Journal of Marriage and Family; Personality and Social Psychology Bulletin; Political Psychology; Proceedings of the National Academy of Sciences; Psychological Science; Social Neuroscience; National Science Foundation; Organizational Behavior and Human Decision Processes; Perception; Psychoneuroendocrinology; Social Sciences and Humanities Research Council.

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## **Positions Held**

### **At Haas since 2010**

2018 ? present, Director, Institute for Personality and Social Research 2014 ? present, Associate Professor, Haas School of Business and Department of Psychology, UC Berkeley (Affiliate) 2011 ? 2014, Assistant Professor, Haas School of Business and Department of Psychology, UC Berkeley (Affiliate 2012-2014) 2008 ? 2010, Assistant Professor, Columbia University 2005 ? 2008, Post-doctoral Fellow, Harvard University (Mind, Brain, and Behavior Fellow 2005-2007)

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## **Education**

**Northeastern University**  
PhD Social Psychology

**California State University, Fullerton**  
MA Psychology

**University of San Francisco**  
BA Psychology

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## **Honors & Awards**

**Barbara and Gerson Bakar Faculty Fellowship, University of California, Berkeley**  
2018 - present 2014 - 2016

**Schwabacher Fellowship, Haas School of Business**  
2013 - 2014

**Hellman Faculty Fellow**  
2013 - 2014

**CAREER Award, National Science Foundation**  
2011 - 2016

**Columbia University Diversity Initiative, Social interaction in zero-sum strategic games**  
2008

**Mind, Brain, and Behavior Postdoctoral Fellowship**  
Fellowship

**American Psychological Association Dissertation Research Award**  
2004

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