

# David Gimza

**Board Advisor at Worldscout Corporation**

Toronto, Canada Area, ON, CA

President - Worldscout Corporation

---

## Biography

Corporate Summary: Worldscout? has developed an unique secured cloud based software application that provides business with the tools to maximize wireless devices to track and manage mobile workforces and assets. At the core of Worldscout?s? approach is our technology engine, a flexible, customizable software application that lends itself to many of today?s most pressing GPS-related business applications. Feature Summary: Medical and security active button response | Realtime location tracking | Alerts to emails and texts Improve customer service | Time stamp arrival and departure | Boost employee productivity. Manage, track, protect and relax with increased productivity and profit. The Mobile Assistance Service runs behind-the-scenes on a BlackBerry, Android and Apple Smartphones, monitoring the built-in GPS and other elements such as cell network coverage, and reports significant events to the Worldscout's? servers. The Mobile Dashboard is an interactive mobile application for BlackBerry, Android and Apple Smartphones. He is an accomplished, enterprising & entertaining sales leader who leverages 20+ years of domestic & worldwide experience in developing high-impact strategic alliances and channel programs for the high-tech (wireless) industry. Passionate about building and inspiring high-performance teams empowered to lead change and deliver results. A dedicated professional with a proven track record in large complex sales and is familiar with all aspects of the sales management discipline and methodology. A unique blend of technical, business savvy and customer skills form a potent formula capable of growing a business well ahead of target, proven by my track record. ? Consulting, marketing, P&L, and general management expertise. ? Executive Sales Management ? Strategic Business & Sales Planning, Portfolio Management ? Competitive Analysis ? Committed leader - willing to do what it takes to execute effectively ? Business Models, & Contract Negotiation

---

## Industry Expertise

Telecommunications, IT Services/Consulting, Information Technology and Services

---

## Areas of Expertise

Strategic Planning, Executive Sales & Marketing, Saas (Software as A Service), Innovation, Business Board Advisor, Executive Leadership and Mentorship

---

## Affiliations

United Way Volunteer

---

## Education

## Accomplishments

### Board Advisor (Connect In Private)

Executive business review and advise on sales & marketing development.

---

[Please click here to view the full profile.](#)

This profile was created by [Expertfile.](#)