# David Todd

Speaker, Trainer, Coach at Toddy Talks

Hastings, Hawke's Bay, NZ

Entertaining and inspiring speaker drawing on two decades of experience across a range of business involvement.

# **Biography**

David is from a Rural New Zealand background. He has had a career in Rural Banking, Marketing and Training and Development. Throughout that he has been consistently recognised as a capable communicator, able to reach a wide audience. He has been selected to represent former organisations in both the United Kingdom and South America, largely based on his communication skills. From sitting one on one across a kitchen table to theatres of hundreds, David has an authenticity that provides his audience the opportunity to genuinely connect. In a world that is "drowning in information and starving for wisdom" David believes in the power of the individual to achieve what's important to them.

## Availability

Keynote, Host/MC

## **Industry Expertise**

Training and Development, Direct Marketing, Agriculture and Farming, Think Tanks, Financial Services

## **Areas of Expertise**

The Characteristics of Successful People, Attitude -It's Only Everything, The Balloon and the Cactus, Attitude, Balance and Commitment

## **Sample Talks**

The Characteristics of a Winner

10 plus 1 characteristics of those who succeed. Drawing on a mix of personal, business and sporting examples give yourself a check up from the neck up.

# **Event Appearances**

Title ASB Rural Title NZ Opportunities Expo

Title SSI MIH Meeting

Title SIDE 2011

Title PGGW W4 Conference

Title Public Meeting - MC Role

Passionate People Silver Fern Farms Conference

Life - it's as simple as A, B, C SIDE 2012

Choices City Business Swap

Lawlink Conference Lawlink Annual Conference

HB Business Awards - MC Annual Business Awards

## **Education**

Lincoln College Bachelor of Agricultural Commerce Valuation and Farm Management

### Accomplishments

ASB Rural Manager of the Year Recognised as the Top Performing Individual across a range of measures

#### South Island Dairy Event (SIDE) 2011 Speaker

Presenter to this highly regarded conference - The Characteristics of a Winner. To the Attendee evaluation question " Presenter's knowledge of the topic" 100% scored either 4 or 5 out of 5. To the question "How useful is the knowledge you have gained from this workshop" 98% scored either 4 or 5 out of 5.

#### Head of Coaching and Development

Responsible for the skill set and personal development of the Rural and Commerical Teams across the nation.

#### Testimonials

#### **Tom Dickie**

"Toddy is an enthusiastic speaker, energising and importantly looks to grow the individual. He was professional and had a real affinity with the rural sector that worked for our group. His open style and interactive nature was appreciated. The 10+1 characteristics of a Winner was a highlight" - Tom Dickie, Sales Manager, Ravensdown, www.ravensdown.co.nz January 2012

#### Jenna Lees

David Todd was the MC for two recruitment seminars we hosted for potential farm managers in the South Island this year (2011). This included giving a 40 minute presentation, introducing other guest speakers and conducting a panel-type interview with some of our existing farm managers. We found him to be very professional and entertaining and he kept the other speakers at ease. His presentation set the tone for the day and the audience was receptive of his message, focusing on growth.....and attitude!" - Jenna Lees, Sales and Syndications, MyFarm.

#### **Ross Scrymgeour**

David Todd ('Toddy') has been a wonderful asset to our organisation over recent years, as a very versatile presenter, entertainer and master of ceremonies. David is very skilled at tailoring his presentation style and content to the situation required. He is well prepared, with plenty of research done in advance and has the ability to use his well placed (and timed) sense of humour to enhance his presentation delivery. His enjoyment of people and interactive style make him a very effective presenter and I would have no hesitation what-so-ever in recommending him to others" - Ross Scrymgeour, Headmaster - Hereworth School.

Please click here to view the full profile.

This profile was created by Expertfile.