

# **Dr. Rick Kirschner**

**Speaker, Trainer, Coach, Bestselling Author at The Art of Change LLC**

Ashland, OR, US

Change is inevitable, but progress is not. We help YOU make the difference!

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## **Biography**

Dr. Rick Kirschner has delivered motivational speeches and training programs on The Art of Change to some of the best known organizations in the world, including NASA, Progressive Insurance, Starbucks and Texas Instruments. And he's delivered his ideas and advice on communication, persuasion and conflict resolution through radio and television appearances, newspaper and magazine articles and interviews, from CNBC to CBC to FOX to the Wall Street Journal, in USA Today, the London Times, Executive Excellence, Selling Power, and Readers Digest. He is the author of the comprehensive communication program, 'Insider's Guide To The Art of Persuasion,' and coauthor of the international bestseller, Dealing With People You Can't Stand: How To Bring Out The Best In People At Their Worst.' His new book, 'How To Click With People: The Secret to Better Relationships in Business and in Life,' is available from your favorite bookseller now. The Art of Change Skills for Life? presentations blend people-friendly humor and savvy expertise with practical skills and compelling content on connection, communication and positive change. Audiences have fun, get to know themselves, and gain a palette of attitudes and behaviors that help them to change their lives, relationships and businesses for the better.

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## **Availability**

Keynote, Moderator, Panelist, Workshop, Host/MC, Author Appearance, Corporate Training

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## **Industry Expertise**

Corporate Training, Training and Development

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## **Areas of Expertise**

Communication, Persuasion, Leadership, Conflict Resolution, Communication With Difficult People

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## **Affiliations**

Southwest College of Naturopathic Medicine, CanDoGo, Institute for Management Studies

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## **Sample Talks**

### **How To Click With People**

This is a program about how to turn contacts into connections, build successful relationships, overcome obstacles, promote ideas, and bring your people together! To be able to click, you must understand what makes people tick. Then you can get them to get you, get your ideas and get together. Available as a keynote, seminar or workshop. **BENEFITS TO ATTENDEES** Understand what people care about and why Improve your persuasion skills Learn to turn connection into cooperation into results

### **Influence and The Art Of Persuasion**

One of our two most popular training programs! Expand your reach and vision beyond the boundaries of your own efforts! Achieve your objectives with the assistance of others! Develop your skill, confidence and determination as you explore the amazing designs and practical patterns of 'The Art of Persuasion.' **BENEFITS TO ATTENDEES** Establish or regain credibility and authority Successfully get your ideas across and bring about change Control the influence that others have over you

### **Bringing Out The Best In People (Even at their worst!!)**

Everyone knows someone who is difficult to deal with, and anyone can use the material in this program immediately to lower stress and increase cooperation. Great for small groups and large (from 6 to 6000) Let Dr. Rick take the pain out of communication in this hilarious and information packed presentation. **BENEFITS TO ATTENDEES** Identify and understand your own conflict behavior Improve your listening and communication skills Become skilled at turning conflict into resolution and direction

### **Mastering The Art Of Change**

Dr. Rick Kirschner presents a set of motivating insights and strategic responses for dealing with change that help unlock creativity, enhance communication and increase personal commitment. He brings an engaging and entertaining perspective to personal development and teamwork that helps individuals and groups develop the skill and find the inspiration to do the important work today for a better tomorrow.

### **Hacking The Mind/Body Connection**

Based on over 30 years of experience in working with stress related illness and a wide variety of conditions in healthcare, and facilitating organization wide change with client businesses, Dr. K provides the keys to unlock habits and change them. In this exciting program, Rick shares insights that can help healthcare providers, coaches and managers to break old patterns and replace them with new more appropriate ones.

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## **Event Appearances**

### **Title**

Too many to name. Please visit Dr. Kirschner's web site for past, present and future engagements

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## **Education**

**National College of Naturopathic Medicine**  
N.D. Naturopathic Medicine

**Northern Kentucky University**  
Human Biology

**Kansas Newman College**  
Bachelor of Science Human Biology

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## **Accomplishments**

**PCMA Best In Class Two Years In A Row**

### **OYMA Award (Outstanding Young Men Of America)**

The honorees, who are between the ages of 21 and 36, are chosen for "their outstanding civic and professional contributions to their communities, their states, as well as to their nation," said Doug Blankenship, chairman of the board for the Outstanding Young Men of America and past president of the United States Jaycees.

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## **Testimonials**

### **Jill McClelland**

?His keynote was so successful and well received that the following breakout session was standing room only and could barely contain the overflow crowd.?

### **Steve Watson**

?Every so often, we are privileged to have the benefit of an outstanding presenter. Your presentation on communication was simply outstanding and very much appreciated. A job well done!"

### **Connie Connor**

?Thanks for such an inspiring morning. I would highly recommend to anyone that they invite you to speak to their organization. Everyone needs to hear what you have to say!?

### **L. Brackett**

"Within a couple of minutes, you somehow turned a very solemn audience to laughter at the difficult people they deal with daily, shifting them again by the end of the session to deep reflection on effecting meaningful change with their lives. Again, thank you for ending our conference on just the right note. As always, it was a treat to work with you.?"

### **Laurie Goetchius**

"Dr. Rick, I don't normally write speakers but I had to write and say thanks. I heard you speak in the Baltimore, Maryland area to the Army National Guard Family Support Groups. I took notes on the outline you had provided ... It is like a lifesaver for me. I can't thank you enough."

**Rebecca Cozart**

"You were fabulous! You managed to keep an audience of 65 physicians in the palm of your hand for one full hour after a meal and cocktails!"

**Susan Cavanaugh**

Dr. Rick Kirschner is a relationship "whisperer." His personal development books and audio programs reflect his innate sensitivity and understanding of human beings. He is the genuine article--funny, inspiring and deeply compassionate. He will change your life for the better. Hire him as a public speaker, a group facilitator and a life coach, and you will discover a life filled with happiness and peace.

**Dawn Durga**

Dr. Kirschner is the light on a dark day. You can't help but be affected positively by his energy and enthusiasm.

**Marilyn Douglas**

"The presentation by Dr. Rick was exceptional and exhilarating, to say the least."

**Wiebe Buising**

"Inspiring for all participants and, from the feedback later, many had an "eye-opening experience."

**Carolyn York**

"I want to thank you once again for the terrifically original and energizing presentations you did for us. Your program was truly unique, and aptly labeled 'The Art of Change.'?"

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