

George Telthorst

Director of the Center for the Business of Life Sciences at Indiana University, Kelley School of Business

Indianapolis, IN, US

Professor Telthorst teaches three courses in the business of life sciences for business, arts and sciences, and health policy students.

Biography

George is the Director of Business Development, Life Sciences, for Executive Education and the Director of the Center for the Business of Life Sciences at IU's Kelley School of Business. In his role as Director of Business Development for KSBEE, George is the Faculty Chair for the Executive Certificate in the Business of Life Sciences and teaches The Value Chain in Healthcare course in the program. Additionally, he assists with the development of custom education programs for life sciences industry partners. As Center Director, George coordinates and teaches three courses in the business of life sciences for MBAs and graduate science and informatics students, organizes three Life Sciences Collaboration Conferences each academic year to support the growth of the life sciences industry in the state and the region, and chairs the school's Life Sciences Industry Advisory Board. Prior to joining Kelley, George worked for over twenty years in the medical products industry. He was employed by Baxter Healthcare, Johnson & Johnson and Boston Scientific in various operations and strategic planning roles in the IV solutions, kidney dialysis, stainless steel instrument, gauze dressing and urology and endoscopy businesses. These roles included multi-plant management and oversight of several large capital projects in the United States, Puerto Rico, Spain, Malta, Ireland and Singapore as well as negotiating agreements with suppliers in Hungary, Germany and Russia. Early in his career, while serving in an analyst role, he was also involved in the integration of American Hospital Supply Corporation's plants into the Baxter manufacturing network after its acquisition by Baxter. George obtained his B.S. in general engineering from the United States Military Academy at West Point. After graduation from West Point, he served on active duty in the U.S. Army for five years with the 101st Airborne Division and the Military Entrance Processing Command. Upon his departure from active duty, he attended the Booth Graduate School of Business at the University of Chicago where he obtained his MBA in production/operations management.

Industry Expertise

Education/Learning

Areas of Expertise

Strategic Planning, Informatics, Life Sciences, Business, Executive Education

Secondary Titles

Senior Lecturer, Director, Life Sciences Academy Plus

Education

Booth Graduate School of Business at the University of Chicago
M.B.A. Production/Operations Management

United States Military Academy at West Point
B.S. General Engineering

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