

# **Gill Tiney**

**Business coach at Steps To Success**

Harlow, Essex, GB

High energy with common sense approach delivering business solutions that make life easier

---

## **Biography**

Having been in business for over 20 years, some still going strong, some that crashed and burned, some that are still in their infancy, I have come to realise again and again that business isn't difficult, but it is hard work. We all have dreams and ambitions but anyone who thinks it will happen overnight is not in touch with reality. I mentor and coach business owners to see their reality, help them get to their goals faster but acknowledging what they will have to do to get there. I've worked in local government in the Greater London Council Housing Department and even as a 16 year old I knew it wasn't an efficient system. I was not surprised when it was abolished, I saw the writing on the wall 8 years before the axe fell. I've also been a primary school teacher who instilled a high self esteem in my pupils so that they could achieve what they set out to do. Now as a business coach I help business owners see just what is possible in their business, the big picture view of just how far they can go with their vision and help them to find out the best way for them to achieve it. Now with several years experience as a coach and having studied many disciplines from NLP to The 7 Habits of Highly Effective People, from Wealth Dynamics To personality profiling such as DISC or IMA, I believe I am equipped to help business owners on their road to success. My biggest attribute however is that I can see very clearly what I believe is the obvious solution to a problem, that others don't, won't or can't see. I call it common sense, and in today's technological age common sense seems to be in short supply.

---

## **Availability**

Keynote, Panelist, Workshop, Host/MC, Author Appearance

---

## **Industry Expertise**

Women, Training and Development, Professional Training and Coaching, Education/Learning, Business Services

---

## **Areas of Expertise**

Networking, Communication, Time Management

---

## **Affiliations**

Business Network International, Women In Business Network, Brown & Tiney Office Supplies

---

## **Sample Talks**

## **Networking Not Working? 7 Steps To Outstanding Success**

Having spent many years believing it was my outgoing nature that made me a hit at networking events the hard facts told me I was useless at it. I used to blame the organisers, the venue, the delegates but eventually I had to face facts - it was me! I then spent several months looking at what I was doing wrong, and more importantly what I needed to do to get it right and get 'Outstanding Success'. I now have my 7 Step Plan that even the quietest mouse can use to gain networking success.

## **Social Media!!! But what am I supposed to say?!**

We all know we should be getting on the bandwagon of social media and most of us have to some degree. Do you have a sneaking suspicion that it is the case of the emperors new clothes, because everyone else is doing it you should too? Find out why, when and what you could be doing. And find out the results you can expect to get from doing it. Don't be blindly led by fashion, get to grips with why this is the easiest and cheapest way to get new clients and more business. But don't ask me how!

---

## **Education**

**Anglia Ruskin University**  
BA HONS Education Studies

---

## **Testimonials**

### **Nikki Westwood**

A very informative meeting with lots of simple, practical tips that can be easily implemented into almost any type of business. The down to earth and un-stuffy approach made everyone feel welcome and put each and every one of us at ease.

---

[Please click here to view the full profile.](#)

This profile was created by [Expertfile.](#)