

# **Grant Borbridge, Q.C.**

**Executive VP, Investments & Chief Counsel at MEG Energy**

Calgary, AB, CA

International expert with vast experience in global private equity, venture capital investment, corporate governance and legal compliance

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Since 2004 Grant has been the Executive Vice President Investments and Chief Counsel of the Emergo Group of Companies. He is a member of Emergo's Global Portfolio Investment Committee, co-leader of the Group's Transactions Team, and sits on the Boards of Directors of the parent corporation, its key subsidiaries and entities in which Emergo holds investments. In his role as Chief Counsel, Grant coordinates and oversees all of the Group companies' worldwide legal and compliance activities. Grant has a BA (University of Alberta) an LLB (Dalhousie Law School) and from 1989 to 1998 worked in private practice as a corporate and securities lawyer in Calgary, Canada, with a focus on corporate and securities law for international oil & gas drilling and services/equipment companies and technology companies. He has worked on projects in many countries across four continents and his experience includes private and public equity and debt financing, mergers, acquisitions, divestitures, and takeover defense/poison pills, Canadian exchange and NYSE listings, regulatory compliance, directors & officers liability, commercial transactions, and transfer/licensing of intellectual property. Grant was also part of the negotiating team that created the first and the third Joint Stock Companies ever established in Russia (1994-95). After completing his MBA (Pennsylvania State University) in 2000, Grant joined a New Jersey based asset management fund; in 2001 he moved to Prudential Securities in New York and San Francisco, where until 2004 he was a Vice President and the Stock Analyst responsible for the Oil & Gas Drilling & Services/Equipment sector. In 2011 Grant earned the Certified Director (ICD.D) designation from the Institute of Corporate Directors. He is currently the Chair of the National Executive Committee of the 4,500 member Canadian Corporate Counsel Association, is Chair of the Association of General Counsel of Alberta, and sits on several for-profit and non-profit Boards of Directors. The Province of Alberta, Canada, appointed Grant as Queen's Counsel in 2011.

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Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

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Financial Services, VC and Private Equity, Capital Markets, Investment Management, Energy, Oil and Gas, Legal Services

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Private Equity, Venture Capital, Competitive Analysis, Company Restructuring, Divestitures, Financial Analysis, Financial Modeling, Corporate Finance, Portfolio Management, Strategic Planning for Business

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CCCA, Association of General Counsel of Alberta, Canadian Bar Association

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### **Business Transactions: Your First Acquisition**

As corporate counsel, you are regularly called on to provide legal advice in the context of business transactions, whether an asset purchase or acquisition, share purchase or financing. This workshop will focus on the nuts and bolts of a typical private corporation acquisition with an emphasis on the role of corporate counsel during the transaction process, including an overview of M&A, due diligence, key components of the purchase agreement, and strategies for assessing and closing the deal.

### **M & A in 2012: Are there any Deals in the Pipeline?**

What will the future bring for deal-making activity? Can boardroom desires trump economic uncertainty? Don't miss this important update on recent developments and emerging issues impacting companies, and what they mean for in-house counsel. CCCA's Grant Borbridge will discuss the economic landscape, healthiest sectors, competition for deals, opportunities for regional players, and special items of interest including tax trends, competition & foreign investment regulation, and distressed M & A.

### **Navigating the Family-Owned Business: Tips for In-house Counsel**

Family-owned businesses face unique issues as well as routine issues that emerge around turf battles, shareholder control, compensation structures, and processes for strategic decision-making. In-house counsel in these environments require a depth of experience across multiple disciplines, but also high emotional intelligence to be able to handle the complexity of intra-family relationships. This session will provide strategies to help business families manage the important issues they face.

### **Managing Relationships in Business Transactions**

At this session, CCCA's Grant Borbridge will discuss ways to ensure that personalities, competing priorities, and other impediments do not undermine the deal process. What are the most common stumbling blocks that arise in organizing and managing the deal project, and how can relationship minefields be avoided? What roles should each of the team members play in moving the deal forward? What are the best strategies for bringing the deal to a satisfactory conclusion?

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### **M & A in 2012: Are there any Deals in the Pipeline?**

CCCA 2012 National Spring Conference

### **Navigating the Family-Owned Business: Tips for In-house Counsel**

CBA Canadian Legal Conference and Expo 2011

### **Global Anti-Corruption Compliance**

CBA Canadian Legal Conference and Expo 2009

### **Major Business Agreements: Managing Relationships in Business Transactions**

Negotiating and Drafting Major Business Agreements Conference 2012

### **Bullet Proofing Corporate Minutes: Best Practices and Avoiding Inherent Risks**

CSCS 14th Annual Corporate Governance Conference

**Anti-Bribery and Corruption Compliance: Critical Measures for Mitigating Increasing Risk**  
Osgoode Professional Development Seminar Series

**Real-life Lessons in Corporate Governance**  
Canadian Bar Association Skilled Lawyer Series

**Business Transactions: Your First Acquisition**  
Canadian Corporate Counsel Association's Fall Training Camp

**CLO Roundtable: Insights on Leadership**  
CCCA 2011 National Spring Conference

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**University of Alberta**  
Bachelor of Arts Political Science; Sociology

**Dalhousie University Law School**  
LL.B.

**Pennsylvania State University**  
MBA Finance

**Institute of Corporate Directors**  
Directors Education Program and Certification (ICD.D)

**National Association of Security Dealers**  
Series 7 and Series 63 Qualifications

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#### **Chair ? Canadian Corporate Counsel Association**

The Canadian Corporate Counsel Association (CCCA) provides a national forum and voice for in-house counsel to advance the development of their professional skills and careers as in-house counsel. An integral group within the Canadian Bar Association, the CCCA is dedicated to supporting and enhancing the interests of Canadian corporate counsel and provides uniquely Canadian perspectives, resources, tools, professional development, conferences and peer-to-peer networking opportunities.

#### **Board of Directors ? Canadian Bar Association**

The Canadian Bar Association (CBA) is a professional, voluntary organization representing some 37,000 lawyers, judges, notaries, law teachers, and law students from across Canada. Through the work of its sections, committees and task forces at both the national and branch levels, the CBA is seen as an important and objective voice on issues of significance to both the legal profession and the public. The CBA is the essential ally and advocate of all members of the legal profession.

**Executive VP, Investments & Chief Counsel ? Emergo Group of Companies**

Emergo is a relatively young organization with deep roots. As a multicultural transnational group, it built in 30 years a strong and respected presence among the families of nations. Since inception the company grew to more than 10,000 employees. Following a series of successful divestments, presently thousands of employees worldwide are adding to our expansion and financial strength. Our international network of experienced professionals enables us to execute almost any investment strategy.

**Chair ? Association of General Counsel of Alberta**

The Association of General Counsel of Alberta was formed as a society under the Societies Act (Alberta) in 1986 to provide a networking vehicle for general counsel and to provide a forum to discuss and learn about issues of interest to the group.

**Board of Directors ? Fort Calgary Preservation Society**

Fort Calgary is operated by the Fort Calgary Preservation Society. The Society's mandate is to preserve, utilize, develop, interpret and promote Fort Calgary for the benefit of the citizens and visitors to the city of Calgary. As Calgary's only National, Provincial and Municipal historic site, the Fort is a symbolic touchpoint for our shared history. Today Fort Calgary offers a place to remember and celebrate our past while planning for the future.

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