

# **Gustavo Manso**

**Professor | William A. and Betty H. Hasler Chair in New Enterprise Development | Distinguished Teaching Fellow at Haas School of Business, University of California, Berkeley**  
Berkeley, CA, US

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## **About**

Gustavo Manso is a Professor of Finance at the Haas School of Business. His research focuses on identifying incentives for promoting innovation in organizations. He examines how managerial compensation affects a firm's innovation activity and he has shed tremendous light on how the structure of scientific research funding influences breakthrough studies. After teaching for just one semester at Berkeley Haas, Manso received the Earl F. Cheit Award For Excellence In Teaching, the school's highest teaching award that is selected by students. He is co-founder and past board member of the Finance Theory Group (FTG), a highly respected initiative that gives young professors opportunities to collaborate and present their research in finance theory. Today, the FTG has grown from 30 to 150 members and hosts its bi-annual meetings at top business schools.

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## **Areas of Expertise**

Corporate Finance, Entrepreneurship, Financial Institutions, Financial Markets

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## **Selected External Service & Affiliations**

Co-founder (with Itay Goldstein) and board member of the Finance Theory Group, Referee for American Economic Review, Economic Inquiry, Economic Journal, Economic Theory, Econometrica, Journal of Accounting Research, Journal of Economic Theory, Journal of Finance, Journal of Financial Intermediation, Journal of Financial and Quantitative Analysis, Journal of Political Economy, Management Science, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Review of Finance, and Review of Financial Studies.

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## **Positions Held**

### **At Haas since 2012**

2018 - present, Professor of Finance, Haas School of Business 2012 ? 2017, Associate Professor of Finance, Haas School of Business 2009 ? 2011, Maurice F. Strong Career Development Professor of Management, MIT Sloan School of Management 2010 ? 2011, Associate Professor of Finance, MIT Sloan School of Management 2006 ? 2010, Assistant Professor of Finance, MIT Sloan School of Management

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## **Education**

**Stanford Graduate School of Business**  
PhD Finance

**Instituto de Matematica Pura e Aplicada (IMPA), Brazil**  
MS Mathematics

**Pontificia Universidade Catolica (PUC-Rio), Brazil**  
BA Economics

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## **Honors & Awards**

**Earl F. Cheit Award for Excellence in Teaching**  
Full-Time MBA Program 2012

**NBER IPE Grant, ?Incentives and Creativity?**  
2007 - 2008

**Swiss Finance Institute Outstanding Paper Award**  
2009

**Review of Financial Studies Young Researcher Award**  
2009

**First Prize, Lehman Brothers Fellowship for Research Excellence in Finance**  
2005

**Stanford Institute for Economic Policy Research (SIEPR) Fellowship**  
2005 - 2006

**Student Travel Award, American Finance Association**  
2005

**Jaedicke Merit Award, Stanford Graduate School of Business**  
2001 - 2002

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