

Ian Dickson

Business Coach & Business Owner at iandickson.biz

Portsmouth, United Kingdom, Hampshire, GB

Award winning Business Coach and Motivational Speaker. Helping business owners to become healthier wealthier & happier!

Biography

Numerous awards including European Seminar Coach of the Year Winner ?Most Valuable Player? ?Coaches Coach Award Finalist European Business Coaching Awards Winner Business Improvements Award Winner Rookie Coach of the Year International Keynote Speaker. Executive Coach Direct Sales and Marketing. 3 x Business Owner. Numerous Training Roles. Insurance Fraud Investigator and Loss Adjuster. Performance Management. High Street & Superstore Retail Management. New Product Development. IT Management. Project Management. Operations Management. There's no Business like the Know Business!! My goal is to help business owners, such as yourself, spend less time working IN your business and more time working ON your business. In the end, you'll be spending less total time working and be making more money. I'd also like to help you put the FUN back in your business and your life. As an experienced professional business coach with an extensive and colourful career path taking me from Brixton Police Officer to Corporate Director, you are guaranteed exciting and relevant content drawn from my knowledge, experience and background. As a business owner myself, I know what it is like to worry about the day-to-day survival of the business and making the amount of money needed to run my business and personal life. I am here to help you change all that. We will work together to redefine your dreams and vision, and then we will put into place the necessary systems, strategies, and tactics that will allow you to turn your business venture into a thriving, successful one. I really look forward to having the opportunity to work with you...

Availability

Keynote, Workshop, Corporate Training

Industry Expertise

Business Services, Advertising/Marketing, Direct Marketing

Areas of Expertise

Mindset, Motivation, Marketing, Business, Motivational

Sample Talks

10 Explosive Strategies for Business Growth

Improve your profits by 101% in just 12 months with our 10 Explosive Strategies for Business Growth... Do you know where you will end up at the end of the year? Do you have some destinations planned? Do you know how to set some realistic goals for your business? How are you planning to take advantage of the recession recovery? After all, if you don't know where you are going how will you know if you have got there!

Event Appearances

Over 200+ Independent Speaking engagements

Coach Conference

ActionCoach European Conference

Coach Conference

ActionCoach Global Conference

Travel Industry Conference

Global Travel Agents Conference

Accomplishments

Best Improvements in a Business Award 2007

Rookie Coach of the year 2004

Coaches Coach of the Year

European Seminar Coach of the Year

Testimonials

Mike Wallis

I have seen Ian in action both as a one-to-one coach and as a seminar presenter. It is clear to me that the following is true. 1) Ian has an outstanding knowledge of what really makes businesses work. 2) He has a great skill in motivating, encouraging and mentoring business leaders in a way that really gets them going without being hectoring. Possibly one of the finest motivational speakers that I have heard and a genuinely nice guy.

Laura Swetman

I have recently had the pleasure of working with Ian Dickson who delivered a superb talk at one of our Connecting for Business events. The feedback I had from people who attended was extremely positive and matched my own views about the quality, inspiration and innovation that Ian delivers, mixed with a healthy portion of common sense and practicality. I would strongly recommend Ian as someone you should consult if you want to drive your business forward.

Jeremy Skidmore

Ian was a speaker at The Global Travel Group Conference in 2011, attended by independent travel agents. He was an enthusiastic and passionate speaker who kept the audience captivated with his explosive strategies for business growth. "Many of the delegates took notes and were keen to continue the discussions further with Ian after he'd finished his entertaining presentation." Jeremy Skidmore, Conference Moderator

Philip Molden

Ian comes recommended highly, his integrity, creativity and ability to address a business issue and then fix or improve it is impressive. He has been both a supporter and mentor to The Disc Directory and his input invaluable in helping us move our business forward. His reputation as a performance coach is second to none and he is a cracking and captivating public speaker on business development strategy and 'common sense' approaches to client care and retention.

Joerg Sieber

I worked with Ian Dickson in several capacities throughout a 6 year period, and have seen him present to audiences up to several hundred people on business building issues and sales improvement. Ian and I met as fellow Business Coaches through ActionCOACH, an international business coaching organization. I saw him present to audiences in Las Vegas and San Diego. Most recently, I had invited Ian to speak to several of my clients at Sound Strategies, my Consulting company in San Diego about Team building and motivational issues. My clients and myself were impressed with his professionalism, enthusiasm, and audience control. I highly recommend Ian as a speaker to any organization on any business issue.

Helen Jones

I first met Ian soon after I started my business and attended one of his free evening seminars. Presentations of 3 hours duration are not easy to maintain audience engagement and I was impressed by his ability to captivate a room full of 40 business people for the whole time. I chose to engage his services to help me as a start-up company. His commitment, enthusiasm, honesty and ability to adapt to my own personal needs were excellent. I found his help invaluable. Thank you Ian. If you are looking for an objective view as well as subjective assistance, with integrity, humour and professionalism then Ian is an excellent choice.

Dennis Lloyd

4 years ago, Ian Dickson began coaching me to help me during a difficult time, and to plan how I could grow my business. Ian's passion, commitment and superb coaching skills have enable me not only to get my business back on track, but to move it forward in a controlled and effective way. Having seen the benefits first hand, Ian helped me to set up a monthly business coaching event for my clients - BLT, Business, Learning & Training. Now my clients also benefit from Ian's coaching, Which is fantastic...and they value it as much as I do. I have attended many coaching sessions and Ian Dickson is the best out there...I would thoroughly recommend him.

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