

James Metcalfe

REALTOR® BROKER at OurHomeToronto.com / Royal LePage RES Ltd., Johnston & Daniel
Div. Brokerage

Toronto, ON, CA

James is a very Successful Corporate and Entrepreneurial Marketer. His systems based initiatives provide a wealth of practical applications.

Biography

"I don't care what your opinion is ... it's your experience I respect." Learning, Gratitude, Blessings and Grace ... Just for Today

Availability

Moderator, Panelist, Workshop, Author Appearance

Industry Expertise

Real Estate Services, Hospitality, Management Consulting, Direct Marketing, Training and Development

Areas of Expertise

Working Smarter Not Harder, Learning, Gratitude, Blessings and Grace

Affiliations

Ontario Real Estate Association, Canadian Real Estate Association, Toronto Real Estate Board, Real Estate Council of Ontario

Sample Talks

Good is the Enemy of Best

How being good enough stands in the way of achieving our best. Why we don't ask for help. Seeking out and living in the solution not the problem. Self worth is the key to humility and helping others. What ultimately defines us.

Accomplishments

Realtor, Broker, Trainer, Motivator

Working with and for the nicest people one can imagine. Referrals are such a blessing. The most gratifying & fun work I have ever done ... Enjoying Life, Everyday, Everywhere!

Real Estate Investor

Purchased, sold, whitewashed, flipped, fluffed & financed commercial and residential properties before there were TV programs about it

Founded Wine & Spirit Brokerage Company

Brand Building, Strategic Planning, Supply Chain, Government Relations, Logistics, Systems Management ... Entrepreneurial Initiative

Board of Directors

Youngest member of the Board of Directors for the largest distiller in the world

Salesman / Sales Manager

Youngest manager for the largest distiller in the world

Business / Marketing College Graduate

Learning How to Learn, The Fun Continues

Canadian Armed Forces

Character Building while learning what I didn't want to pursue

Construction Labourer / Truck Driver

Best physical condition ever

Security Guard

Night shift in a ghost town of the mothballed Orenda Engine plant. Scariest place ever worked

Caddie

Average 3 rounds a day, Learned etiquette, patience, tolerance and when to keep my mouth shut. A game unequalled

Paper Boy

Largest route, highest on time ranking, most holiday tips generated

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