

# **James Thatcher**

**Import Export Manager at Totes-Isotoner**

West Chester, OH, US

Experience in Logistics, Trade, and Navigating through US Customs to help you succeed in business!

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## **Biography**

James Thatcher is in love with trade, logistics, customs regulations, and technology (no we promise he's not crazy). From his real world job within the logistics industry, to his production experiences, with a base of strong educational background, James is a passionate individual who can help you understand the complex and crazy world of supply chain, logistics, and government regulations. As the U.S. Customs Compliance and Information Manager for Hellmann Worldwide Logistics. He has national responsibilities including communication, education, and involvement internally and externally, and he also holds direct regional compliance authority over 9 branches. He has been a licensed United States Customs Broker for over 10 years, and has earned the certification of Customs Compliance Specialist from the National Customs Broker and Freight Forwarder Association of America. Over his twelve years of employment with Hellmann, James has held the positions of Tracking and Tracing Analyst, Import Coordinator, and On-Site Operations Manager, where he has worked hand in hand with tier one automotive manufacturers supplying General Motors, Ford, Chrysler, Mercedes Benz, BMW, and Honda both in the United States and around the world. In his current role, James assists customers in the Automotive, Fashion, Pharmaceutical, Furniture, Retail, and Aerospace industries. He is a co-executive producer of the award winning Daily Tech News Show and a host/producer of the Tech in Trade Series. James is a graduate of The University of Toledo with a Bachelor's of Business Administration in Management, and a Master of Business Administration in Operations Management, focusing on Supply Chain Studies. In his spare time James is also a licensed FCC Amateur Radio Technician, a Notary Public in-and-for the State of Ohio, and a KCBS Certified Bar-B-Que Judge.

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## **Availability**

Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

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## **Industry Expertise**

Import and Export, Logistics and Supply Chain, Transportation/Trucking/Railroad

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## **Areas of Expertise**

Customs Regulations, International Logistics, Import / Export

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## **Affiliations**

Society of International Affairs, American Association of Exporters and Importers, International Compliance Professionals Association, Certified Customs Specialist - National Customs Broker and Freight-forwarder Association of America

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## **Sample Talks**

### **Importing into the United States**

An all day seminar that covers items such as INCOTerms, Import Documentation, Tariff Classification (basic), Logistics Requirements and Responsibilities, Documentation Retention, and What You Should Look For in suppliers, providers, and clients.

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## **Event Appearances**

### **INCOTerms2010 - Who's Paying for what now?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Country of Origin Rules and Marking Requirements**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Free Trade Programs - What could you get for free?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Informed Compliance (MOD Act) - are you informed?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Import Documentation- What do I really need?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Classification and You, a general overview**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Anti-Dumping/Countervailing Duties - How much more do you have to pay?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Importer Security Filing (ISF / 10+2) and what it really means**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Foreign Trade Zones - Are you in?**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **Lacey Act - It's not just for animals anymore!**

Hellmann Worldwide Logistics Customs Compliance Seminar

### **NAFTA - Where do I start and what do I need to be afraid of?**

Hellmann Worldwide Logistics Customs Compliance Seminar

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## **Education**

### **University of Toledo**

MBA Operations Management, Supply Chain Studies

### **University of Toledo**

BBA Management, Minors in Business Law and Economical Science

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## **Accomplishments**

### **Licensed United States Customs Broker**

Customs brokers are private individuals, partnerships, associations or corporations licensed, regulated & empowered by U.S. Customs and Border Protection (CBP) to assist importers & exporters in meeting Federal requirements governing imports & exports. Brokers submit necessary information & appropriate payments to CBP on behalf of their clients. Brokers must have expertise in the entry procedures, admissibility requirements, classification, valuation, & the rates of duty and applicable taxes.

### **Certified Customs Specialist**

The NCBFAA's Certified Customs Specialist (CCS) Certification Program is designed to assist trade professionals involved in the import industry to become experts in the current import regulations.

### **Notary Public in and for the State of Ohio**

A notary public (or notary or public notary) in the common law world is a public officer constituted by law to serve the public in non-contentious matters usually concerned with estates, deeds, powers-of-attorney, and foreign and international business. A notary's main functions are to administer oaths and affirmations, take affidavits and statutory declarations, witness and authenticate the execution of certain classes of documents, take acknowledgments of deeds and other conveyances, etc.

### **Amaturer Radio Technician - KB8SHW**

The amateur and amateur-satellite services are for qualified persons of any age who are interested in radio technique solely with a personal aim and without pecuniary interest. These services present an opportunity for self-training, intercommunication, and technical investigations.

### **Certified BBQ Judge - KCBS**

The Kansas City BBQ Society teams are known for cooking some of the best barbeque in the world, but it takes a dedicated team of judges to decide which is truly the best-of-the-best. Being a Certified Barbeque Judge (CBJ) means more than just getting to taste award-winning barbeque - and deciding which barbeque wins those awards. It's about representing and spreading the message of KCBS, which is to promote America's cuisine - barbeque.

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## **Testimonials**

**Mark Mattox**

When it comes to the complex world of customs brokerage services in the transportation industry, James is quickly able to cut to what matters most for the customer and the organization alike. He is very knowledgeable in U.S. Customs regulations and has a proven ability to pass his wealth of knowledge to various teams he works with. He also has the ability to cast a light of humor on a segment of the business others often find difficult to enjoy or understand well.

**Martin Weiss**

James Thatcher has always been very proactive and excellent with problem resolution and follow up. The teamwork with our Logistic Team has always been perfect. James has very extensive expertise in all matters of Freight, Customs, Plant requirements etc. Top 1 % of business partners in the last 20 years.

**Magdaline Farone**

James is one of the most knowledgeable people I have dealt with when it comes to US Customs Compliance. His knowledge and experience puts him above the rest.

**Ken Finneran**

James is an experienced, competent manager, who is not only technically savvy but also well-versed in communicating the often complex state of US Customs Compliance to our internal teams as well as to customers. He seeks innovation and continuous improvement in various processes. Furthermore, he is an experienced presenter and committed team player.

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