# Jim Villwock

Founder and CEO at Job Doctors International, LLC

Greater Atlanta Area, GA, US

Revolutionizing The Competitive Edge for Leaders, Teams, and Individuals. Author, Speaker, Thought Leader, Founder

# **Biography**

Former Fortune 500 global executive, the founder of Job Doctors International? and the creator of Integrated Success? which is the new model for Leadership, Team, and Individual Success. Includes Leadership, Organizational Performance, and Individual Achievement using the new models of Human Investment Leadership?, Teampreneurship? and Jobpreneurship? to help leaders, teams, and individuals Revolutionize Their Competitive Edge. Jim thrives on innovation and results. You might call him an intrapreneur, an entrepreneur, and a jobpreneur who also is the author of three books, a speaker, and creator of new paradigms for leadership, teams, and individuals. As an intrapreneur, Jim spent 21 years climbing the ladder in Fortune 500 companies where he: \* Helped create a service solution business from scratch to \$1 billion \* Created a virtual global organization \* Innovated twenty new paradigms for world class procurement generating profit of \$70 million per year. Total savings exceeded \$480 million. \* Redefined sales channels and partnerships: As an entrepreneur, during the last 10 years, Jim created a new company in the U.S. for a European parent and created two companies of his own; including IEM Group, Inc. which puts money into client company pockets through indirect expense management. Jim now adds Job Doctors International, LLC as his fourth start-up where his focus is on teaching Integrated Success? worldwide. Jim holds a MBA from North Texas University, where he graduated magna cum laude; a master?s degree from Dallas Theological Seminary; and a bachelor?s degree from Golden Gate University, where he graduated magna cum laude.

# **Availability**

Keynote, Panelist, Workshop, Author Appearance

# **Industry Expertise**

Management Consulting, Training and Development, Corporate Leadership

# **Areas of Expertise**

Leadership, Teaming, Careers

#### **Affiliations**

Golden Key International Honour Society, Beta Gamma Sigma, FENG; Kettering Executive Network

# Sample Talks

The Secret Formula?

Keynotes given in one or two sessions. Provides a simple formula with profound implications that can be revolutionary for most individuals to understand where they are missing strategic insight for how they can more effectively compete for jobs and promotions. Interested in more topics? If so, check out: http://www.jobdoctorsinternational.com/companysolutions/speaking/

# **Event Appearances**

Revolutionizing Your Competitive Edge 2 Day Jobpreneurship? Workshop for Job Seekers

### **Education**

Golden Gate University B.A. Business

University of North Texas MBA Finance

Dallas Theological Seminary Th.M. Bible Exposition

# **Accomplishments**

**Eagle Scout** 

Eagle Scout Award by the Boy Scouts of America

Order of the Arrow

Exclusive Invite Only Fraternity in the Boy Scouts of America

Georgia Governors Honors Program Participant

One of top 400 High School Students in Georgia selected to attend six week summer college program.

**All-State Band Participant** 

4 Years in program. 1st Chair during the last 3 years.

**Beta Club Member** 

Invite Only club based upon high school GPA.

#### **USAF Honors Graduate**

U.S. Air Force Honor Graduate in 9 month school.

#### **Financial Executive Institute Scholastic Award**

Exclusive FEI organization selects top MBA finance students from every university. I represented North Texas University.

#### Beta Gamma Sigma Membership

Business School Honor Society. Invite only.

#### **Creation of Unisys Enable (Networking Solutions)**

Helped create a service solution business from scratch to \$1 billion with zero company product in a manufacturing cultural environment. Responsible for finance and procurement.

# **Created Global Procurement Organization**

Created a virtual global organization supporting 80 countries where subsidiary country managers asked him to expand his control in their countries. Responsibility was \$2.5 billion per year.

### **Innovated New Paradigms for World Class Procurement.**

Innovated twenty new paradigms for world class procurement that are still being used today and are still far more advanced than most companies use? resulting in auditable profit contributions exceeding \$70 million per year. Total savings exceeded \$480 million.

# **Redefined Unisys Sales Channels and Partnerships**

1) Jim took over a manufacturing software group with \$2 million in sales and transformed it into over \$60 million in new sales during the first year. 2) Assisted large distributors (>\$20 billion in revenue) to expand globally. 3) Redefined the channel strategy for the world?s largest networking solutions company while reducing global parts cost by \$20 million.

### Innovated New Leadership, Teaming, and Individual Success Paradigms

Founder of Job Doctors International? and the creator of the Human Investment Leadership? Model, Teampreneurship?, and Jobpreneurship? solutions for companies, teams, and individuals.

#### Author of 5 Books

Award Winning (Book of the Year and Eric Hoffer Award Finalist) for Jobpreneurship? 101. Rave reviews for: "Whacked Again" Newer books: "Trusted Relationships", Jobpreneurship? 201 Workbook, and Jobpreneurship? 202 Workbook

### **Testimonials**

### Daniel Guelzo, CTS, CPC

?Jim spoke at Cornerstone Career Ministry last month to 120+ people and was awesome. He has a great message for those who are in job transition at all levels. His book Whacked Again! is a must read and I?ve already placed a lot of dog ears on most of the pages.?

#### **Bob Chaet**

Thanks for the time you spent with our clients recently. They very much appreciated your knowledge, information and professionalism. They eagerly noted your suggestions for how to successfully market themselves to decision makers.

#### Kim Carbia

?I had the pleasure of hearing Jim Villwock speak at North Metro?s Career Ministry in Marietta this month. He had an outstanding message for everyone, not just the unemployed. His presentation focused on the importance of lifelong self branding and networking, not just when you need a job. His step-by-step method provided a clear roadmap to jobseekers giving them hope for the future.?

# Caroline McCoy-Hansen

?Jim presented at Holy Spirit Career Ministry networking group. He is an outstanding and gifted presenter and coach. If you need someone to help you in your career search, I recommend Jim, without reservation?P.S. I love the book!?

#### **Jay Litton**

?We asked Jim Villwock to speak to a group of 300 professional job seekers at RUMC Job Networking so he could share his ideas on how to compete for a job. Jim had everyone engaged for a full 50 minutes with his solid methodology that is based on his real world experiences. We look for speakers that can work with a complete range of individuals ? from Administrative Assistants to CFO?s. Jim surpassed our expectations and we hope to have him back sometime!?

#### **June Erickson**

Jim was a speaker for the Atlanta Business School Alliance?s Career Transition Seminar? His description of the job hunting process is revolutionary compared to the usual method most people take? he helped our attendees start to understand that they need to think about themselves as a brand and decide exactly what it is they want to do for a career and develop a comprehensive marketing campaign around that one key aspect. He explained how to effectively network? people want to help you but you have to tell them what you do best and how they can help you. He included key points from his book and seminars that will certainly get many of our attendees on the right path to finding a job they really want to do...

#### **Elizabeth Knott**

Golden Key International Honour Society is proud to announce a new partnership with author and speaker, Jim Villwock. Highly regarded by CEOs and senior executives as understanding insider career and job search secrets, Jim Villwock?s Whacked Again! offers a road map to marketing oneself in a hyper competitive workforce and job market... Golden Key participants, ranging from college age through mid thirties from all types of careers, have raved about what they learned. We highly recommend this training program to you...

# **Saundra Washington**

The workshop is very beneficial to all no matter where you are in job search / transition / career. Building relationships is the key for success in life. The steps and process that are outlined in this program will lead your career / life in the right direction. Jim is passionate in this area and demonstrates his passion in his deliverance. Interested in more testimonials? If so check out - http://www.jobdoctorsinternational.com/testimonials/

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