

Joe DiLeo

Sales & Operations Executive at Joseph DiLeo Companies

Rochester, New York Area, CA, US

Joe DiLeo---Executive & Entrepreneur. Platform speaker.

Biography

Joe DiLeo is a U.S. based sales & operations Exec with expertise founding growth companies and building exceptional teams. Public speaker & trainer to North America's highest producing Realtors. Experience: Start-ups, P&L, strategic vision, securing product/market fit, closing major brand partnerships, BD, creating execution-driven culture and leading all operational protocols. Specialties: Leadership, product, strategy, lean ops, public/platform speaking, C-suite sales, leading large national sales teams, operations, urgency, winning.

Industry Expertise

Financial Services, Real Estate Services, Talent Management

Areas of Expertise

Corporate Relocation, Contract Negotiation, Strategic Planning

Affiliations

Make a Wish Foundation Monroe County Board Member, Special Olympics of Monroe County Vice Chairman, Chairman, NY, Rochester, Difference House

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