# Jorge M. Torres

Vice President at Silas Capital New York, NY, US VC at Silas Capital & Intellectual Property Attorney in New York

# **Biography**

Jorge M. Torres is a Vice President and Kauffman Fellow at Silas Capital, a New York City-based venture capital firm that invests in early-stage branded consumer products and consumer Internet companies. In this role, Jorge is involved in all aspects of the firm?s operations, including fundraising, deal screening, due diligence, and investment execution. While at Sllas, Jorge completed his first venture investment, which involved Modria, a startup that is using online dispute resolution technology developed at eBay and PayPal to help businesses guickly and efficiently solve customer issues. Jorge is also an intellectual property attorney who practices at his own firm and who worked earlier in his career at global law firms such as Skadden, Arps, Slate, Meagher & Flom LLP and Fish & Richardson P.C. His practice covers the consumer products, technology, and healthcare segments. His clients have included startups and multinational corporations that have called on Jorge to handle a range of matters, including, complex patent infringement disputes, patent landscape and freedom to operate studies, patent licensing, technology M&A, and patent portfolio strategy, development, and monetization. He has also counseled individuals and emerging companies on the procurement and enforcement of trademark and trade dress rights. Jorge specializes in conducting IP due diligence reviews for venture capital, private equity, and hedge fund investors. Previously, Jorge served as a law clerk on the U.S. Court of Appeals for the Federal Circuit, the court with exclusive jurisdiction over appeals in patent infringement cases. Jorge sits on the advisory board of the Organization of Latino Entrepreneurs, and he is also a member of the Kauffman Fellows Program. Personal Site: http://jorgetorres.com Blog: http://nonbillabl.es Twitter: @jorgemtorres

#### Availability

Keynote, Moderator, Panelist, Workshop, Host/MC

# **Industry Expertise**

VC and Private Equity, Legal Services

# **Areas of Expertise**

Venture Capital Investing, Intellectual Property & Venture Capital, Patent Infringement Law, Technology and Healthcare Startup Investing, Trademark Law

Sample Talks

#### A New Age in Patent Liquidity: New Opportunities for Entrepreneurs

Among the issues discussed: - What are the strategies for monetizing IP - How are transaction costs being reduced to create greater liquidity - Is the market becoming more "rational" - Are "non-practicing entities" growing from "trolls" to "IP VCs" - Is this enabling businesses to negotiate fair royalties, with less litigation - Is this helping inventors and entrepreneurs to profit fairly - Are patents something technology entrepreneurs should bother with - Can the little guy play

#### **Event Appearances**

A New Age in Patent Liquidity: New Opportunities for Entrepreneurs MIT Enterprise Forum

### **Education**

Yale University B.S. Molecular Biophysics and Biochemistry

University of Pennsylvania Law School J.D.

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