Kevin Millien

President at Millien Consulting Group New York, NY, US President at Millien Consulting Group

Biography

Kevin Millien is a 10-year veteran of the Forex Industry, where he has leveraged technology, entrepreneurial management expertise and a comprehensive understanding of the evolving needs of clients, to grow companies into successful global enterprises. Mr. Millien began his career in Forex as an early-stage hire at FXCM, where he ran day-to-day operations for the Sales and Client Services Desks across US, European and Asian trading hours. He transitioned to a business development role as Vice President of Insitutional Sales and Trading, where he identified strategic opportunities and formed key partnerships to create new revenue streams for the company. He left FXCM to join Boston Technologies as Co-Founder and Chief Operating Officer and quickly led the firm on its meteoric rise into one of the fastest-growing companies in the US, having achieved 1,944% revenue growth during his tenure. He is also a Co-Founder of both Boston Prime and BT Prime, two Prime Brokerage firms that offer institutional access to liquidity in Forex, CFDs and Metals. Mr. Millien is currently President at Millien Consulting Group, where he provides training and advice to brokerages, technology firms and fund managers on how to grow their business. He has been interviewed by Inc.Magazine and Boston Business Journal, among other publications. When he is not traveling the globe to meet with clients, you can often find him in New York, London, or gliding down a white-crested mountain on his snowboard. Specialties: Institutional FX Sales, Online Trading, Electronic Trading Platforms, API Programming, Order Management Systems, Entrepreneurship, Marketing, Business Development, Compliance

Availability

Keynote, Moderator, Panelist, Workshop, Corporate Training

Industry Expertise

Information Technology and Services, Computer Software, Financial Services, Computer Hardware, Capital Markets, IT Services/Consulting, Business Services, Corporate Training, Management Consulting, Corporate Leadership

Areas of Expertise

Entrepreneurship, Bootstrapping Companies, Leadership

Affiliations

Financial Commission

Education

Colby College

Bachelor of Arts Economics with a Concentration in Financial Markets

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