# **Mark Cenicola**

President and CEO at BannerView.com

Las Vegas, NV, US

Mark strips away the hype and gives his take on technology and its use in establishing a better business online.

# **Biography**

Before founding BannerView.com, Mark graduated Summa Cum Laude with an Associates of Applied Science degree in Computer Information Systems from Snow College. At Snow College he worked as a Network Administrator (Certified Novell Administrator) for the CIS department and helped develop the networking program previously in place at the college. After Graduation, Mark worked as a Network Engineer (Certified Novell Engineer) for the City of North Las Vegas responsible for helping with the design, layout and maintenance of a new multi-million dollar computer network. Mark was a shareware computer software author with titles written for both the Macintosh and PC which have been featured in magazines and CD-ROMs across the globe in places like Japan, France, and the US. Mark currently serves on the board of the Turnaround Management Association of Nevada. The Nevada Chapter is a member of the nationally chartered, Turnaround Management Association (TMA). TMA is the only international, non-profit association dedicated to corporate renewal and turnaround management. Mark also serves on the Las Vegas Chamber of Commerce's Business Council. The Las Vegas Chamber of Commerce is the third largest chamber in the nation with over 6,000 members. The Business Council provides oversight for some of the Chamber's most established and most popular events. Mark is also author of The Banner Brand -Small Business Success Comes from a Banner Brand - Build it on a Budget. Mark is an expert in his field and now speaks both locally and nationally on various topics within the digital marketing and small business spectrum. Such topics include but are not limited to blogging and email marketing, brand identity, SEO and small businesses, social media, and positioning a website on a limited budget.

# **Availability**

Keynote, Moderator, Panelist, Workshop, Host/MC, Author Appearance, Corporate Training

# **Industry Expertise**

Media - Online, Social Media, Public Relations and Communications, Advertising/Marketing, Computer Networking, Computer Software, Information Technology and Services

# **Areas of Expertise**

Branding, Social Media, Viral Returns, Website Optimization, Ebusiness, Web Design, Small Business, Blogging, Email Marketing, SEO

#### **Affiliations**

Las Vegas Chamber of Commerce Business Council, Turnaround Management Association, Young Entrepreneurs Council

## **Sample Talks**

#### Effective Use of Blogging & Email Marketing to Drive Traffic

Attendees will learn: 1.How a simple blog can boost your brand identity and build credibility 2. How email marketing can effectively get your message to your intended audience while branding you and your company simultaneously 3. How to leverage Twitter to amplify your message to reach a greater audience 4. Which technology is going to drive the next generation of Marketing

#### The 5 Things Every Small Business Owner Should Know About SEO

Search Engine Optimization (SEO) can be complex for many small businesses. But there are some key concepts that, while not entirely simple, are vital to understanding the importance of SEO. Mark will teach you the 5 things you must know to improve your web site's search engine rankings.

Digital Marketing 101:Using Blogging, Email Marketing and Twitter to Build your [Personal] Brand Companies have brands. Why not build your personal brand to benefit your company? Apply the techniques to effectively using Blogging, Email Marketing and Twitter to build a successful image within a company as well as presenting that image outside to the general business community. Discover how as Mark Cenicola of BannerView.com strips away all the hype and gives his take on building a brand that follows you no matter where you go.

### **Maximizing Viral Returns**

When it comes to marketing, everyone wants to "go viral." Ensuring that you are best positioned by having the necessary infrastructure and plan in place to capitalize on a successful viral campaign is key to maximizing your business prospects and revenue opportunities.

#### The 3 R's of Building Your [Personal] Brand

Companies have brands. Why not have a personal brand? Apply the three R's to building a successful image within a company as well as presenting that image outside to the general business community. Discover how as Mark Cenicola of BannerView.com strips away all the hype and gives his take on building a brand that follows you no matter where you go.

# **Event Appearances**

Using email Marketing to Sell Your [Personal] Brand Bust Out Bootcamp Series

Blogging & Email Marketing
Business Wire Phoenix Seminar

Using Blogging, Email Marketing and Twitter to Build your [Personal] Brand National Association of Pet Sitters Annual Conference

### Beyond Expectations-Marketing BLAST OFF 2012 Urban Chamber of Commerce

Maximizing Viral Returns
Digital World Expo 2011

**Overcoming Adversity** 

Teen Entrepreneurs Organization of Las Vegas

The 3 R's of Building Your Personal Brand
Las Vegas Chamber of Commerce's Business Education Seriers

**Building Your [Personal] Brand**Bust Out Bootcamp Series

Using Email Marketing to Sell Your [Personal] Brand Bust Out Bootcamp Series

#### **Education**

**Snow College** 

Associates of Applied Science Computer Information Systems

## **Accomplishments**

2010 Las Vegas Chamber of Commerce's delegation of business leaders

Went to Washington D.C. as part of the 2010 Las Vegas Chamber of Commerce's delegation of business leaders to discuss issues with congressional leaders that are vital to business

**Most Innovative Business of the Year** 

Mark was the driving force for achieving a nomination of Las Vegas Chamber of Commerce's 2009 Award.

Top 40 under 40

Recognized by In Business Las Vegas for 2010

Named as Visionary

Nevada Business Magazine-annual 20/20 Visionaries of 2009

TMA Nevada's 2009 Small Business Turnaround Professional of the Year Nominated

TMA of Nevada's 2008 Most Valuable Member Nominated

TMA Nevada's 2009 Most Valuable Member Recipient

#### **Testimonials**

John F. D'Ariano

Having attended your session at the National Association of Professional Pet Sitters annual conference in Las Vegas we wanted to let you know how informative and valuable we found your presentation. We learned that it is not always necessary to spend the big bucks to get brand recognition and level the playing field. Thanks to the many ideas we picked up during your presentation we are looking forward to increasing our market share without necessarily having to increase our marketing and advertising budget. Thank you for putting together a comprehensive compact and informative program that enabled us to walk away with the knowledge we needed to take advantage of opportunities we failed to understand before attending your presentation.

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