

Matt Beall

Principal Broker, Owner at Hawaii Life Real Estate Brokers

Hanalei, HI, US

Owner, Principal Broker, Hawaii Life Real Estate Brokers

Biography

With a passion for real estate and technology, Matt helped to reinvent HawaiiLife.com and started Hawaii Life Real Estate Brokers May of 2008. Hawaii Life Real Estate Brokers now employs over 100 brokers, agents, and support staff in five offices around Hawaii. In 2009, HawaiiLife.com won a WebAward for best real estate website. By 2010, just 30 months after opening its doors, Hawaii Life Real Estate Brokers had become #9 real estate company in all of Hawaii. In both 2010 & 2011, the company was nominated by Inman News as one of the Most Innovative Brokerages in the country. Since becoming a full-time REALTOR in 1998, he's been in the top 3% for sales volume and in the top 4% for transactions of all Kauai Realtors (as of August 2010). In 2001, Matt was hired to be the Broker-In-Charge for Kauai's (then) top-selling real estate brokerage, a local Century 21 franchisee. He managed more than 40 agents and facilitated hundreds of transactions. During that time, team-building made it possible for him to focus on personal clients and marketing and selling listings. Matt manages teams of Realtors throughout the State of Hawaii, and leads by example... with an intense focus on marketing and selling real estate. The management team he's built at Hawaii Life includes some of the finest brokers, marketers, and programmers in the industry. Matt has experience with condominium developments, multi-unit properties and high-end property sales. He has been confirmed by the Hawaii judicial system as an expert witness for multiple real estate-related legal cases in Hawaii. He is a graduate of the Hawaii Association of Realtors Leadership Academy, Class of 2010, and he currently serves as the President of the Kauai Board of Realtors. He is also a member of the Honolulu Board of Realtors, the Realtors Association of Maui, the West Hawaii Association of Realtors and the Hawaii Island Board of Realtors. In 2011, Inman News named Matt as one of the Top 100 Most Influential People in Real Estate. He enjoys surfing, hiking and traveling. He's a musician and has played live bluegrass music on KKCR and a few other venues around Kauai. He and his wife, Elif, live in Kilauea on Kauai's north shore.

Availability

Author Appearance

Industry Expertise

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