# Michael Friedlander

CEO at Owl Strategic Consulting LLC

Los Angeles, CA, US

Experienced witty speaker who highlights the opportunities offered by creating an ethical workplace.

## **Biography**

Originally from South Africa, prior to moving to Los Angeles in 1979, Michael lived and worked in Johannesburg, London, Zurich, Paris and Montreal. As an attorney and business executive, he has conducted business in almost every major world commercial center and is known for his remarkable negotiating expertise, leadership and public speaking skills. In the mid-1990s, Michael served as CEO of an international music company. Its radio programming was syndicated in 30 countries. In 2005, he was appointed CEO of an award-winning international architectural design company with offices in Venice, California, Amsterdam, ?Dubai, Hong Kong, Shanghai and Seoul. In 2008, he completed his critically acclaimed book, ?Detecting the Scam: Nelson Mandela?s Gift.? In the book, he shows how, had we used Nelson Mandela's approach to negotiation and leadership, we would have been better able to detect and avoid the high-profile scams. ? He is now chairman and CEO of Owl Strategic Consulting LLC.

### Availability

Keynote, Moderator, Panelist, Workshop, Author Appearance

### **Industry Expertise**

Legal Services, Management Consulting, Corporate Training, Education/Learning, Corporate Leadership

### **Areas of Expertise**

Ethics, Scams, Negotiating, Common Sense, Inspirational Leadership, Negotiating Skills, Cheating, White-Collar Crime, Moral Authority, Nelson Mandela

### **Sample Talks**

The Dangers Scammers Face ? and the Obstacles we Face in Confronting Scammers Exploring the dangers scammers face as they try to scam us ? and exploring the obstacles we face in confronting scammers...

#### The 10 Hidden Treasures of an Ethical Workplace

Showing how creating an ethical environment can offer both a remarkable opportunity and a means to avoid some serious risks. Taking advantage of a remarkable opportunity to create a competitive advantage through improved performance, productivity, innovation, morale and leadership.

What Makes Some Leaders Inspirational and Others Not-So-Much? and Why This Is Important Exploring the common traits and qualities of inspirational leaders and how they all appear to the same way and why inspirational leadership is so important...

**Nelson Mandela's 10 Powers of Negotiation** 

Exploring the 10 Powers of Negotiation that Nelson Mandela displayed in his epic negotiations with the South African apartheid regime...

The Duck School, the School of Common Sense

Applying the 10 rules of the Duck School ? and the 10 obstacles we must overcome in applying those rules...

**Event Appearances** 

Title Detecting Scams

Title Mental Radio Forum

Title Rewiring Our Brain

Title Personal Best

### Education

University of the Witwatersrand, Johannesburg, South Africa LLB Law

Sorbonne University French

University of the Witwatersrand, Johannesburg, South Africa BA Philosophy

McGill University Law

Accomplishments

Author of "Detecting the Scam: Nelson Mandela's Gift

Author of critically acclaimed book about recent high-profile scams. In the book, Michael explores Nelson Mandela?s remarkable leadership and negotiating skills. He shows how, had we used his approach to negotiation and leadership, we would have been in a better position to detect and avoid the high-profile scams. ?

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