

Michael Miller

President and CEO, Professional Speaker, Consultant, Trainer, and Author at Primo Solutions, LLC

Phoenix, Arizona Area, AZ, US

Motivational Speaker, Business Trainer and Coach, Author

Biography

Michael Miller, President and CEO of Primo Solutions, LLC, a full service Sales, Customer Service, and soft skills business Training and Mystery Shopping company. He has more than 20 years of sales, customer service, consulting, management, and training experience. He spent 12 years in the United States Army, is a combat veteran of the Gulf War, and retired as a Captain. Prior to becoming the CEO of Primo Solutions, his experience includes working as a consultant for a top five consulting firm, and a contractor at the Pentagon for the Department of the Army Chief Information Officer, and the Chief Operating Officer of a full service research company. Michael is the author of four books: "Selling at Combat Speed," "Stop Selling and Start Caring," "Strong Finish" and "Maci's Place." His programs have been developed from the ground up and have been used in organizations across the nation to increase productivity and motivation. His speaking and training experience ranges from military and government officials at the Pentagon to several hundred sales and marketing people, keynote presentations, awards dinners, down to small group training. He possesses a Bachelor of Science in Business Information Systems from the University of Phoenix where he graduated Cum Laude.

Availability

Keynote, Moderator, Panelist, Workshop, Host/MC, Author Appearance, Corporate Training

Industry Expertise

Military, Corporate Training, Corporate Leadership

Areas of Expertise

Sales Presentations, Leadership Development, Motivational Speaking, Business Skills, Inspirational Speaking

Affiliations

The Compassionate Friends, National Association of Homebuilders, Assisted Living Federation of America, International Speaker's Network, National Speaker's Association, Heart for the City

Sample Talks

Strong Finish

This speech based off of Mike's Book, "Strong Finish" is motivational and inspirational. Mike will share heartwarming stories of his life and the life of those whom have crossed his path throughout his lifetime. Some of these stories will be about overcoming adversity. Some will display acts of heroism. Others will portray random acts of kindness and how the smallest gestures can make the largest impact. This speech works well as either an opening or closing session.

Event Appearances

Strong Finish - Changing Lives One Person at a Time

Admiral Byrd Middle School

Strong Finish - Your Legacy Starts Today

Northwest Christian High School Chapel

Making a Difference One Lift at a Time

YoungLife

Selling at Combat Speed

Lorts Furniture Annual Sales Meeting

Really...It's My Life

Aging Services of Maine and New Hampshire Annual Conference

Selling at Combat Speed

U.S. Tax Attorney Annual Meeting

Leadership - In the Office or in the Trenches

Salt River Project Veteran's Meeting

Run Wild with Customer Service

Wild Horse Pass Casino Grand Opening

Increase Closing Ratios Regardless of the Economy

Ohio Health Care Association

Strong Finish

Virginia Assisted Living Association

Be a Hero - Cape Optional

Heart for the City Valentine's Day Affair Charity Event

Education

University of Phoenix
BS Business Information Systems

University of Phoenix
Bachelor of Science Business Information Systems

Accomplishments

Military Awards

Meritorious Service Medal, Army Commendation Medal, Army Achievement Medal, Air Force Achievement Award, Southwest Asia Service Medal (three stars), Humanitarian Service Medal, Kuwait Liberation Medal (Presented by Saudi Arabia), , Kuwait Liberation Medal (Presented by Kuwait), National Defense Medal, Good Conduct Medal, Army Service Ribbon, Military Outstanding Volunteer Service Medal, Overseas Service Ribbon, Joint Meritorious Unit Award, Army Meritorious Unit Award.

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