Michael Wirvin

Partner at Consulate General of Canada (CTA Boston)

BOSTON, MA, US

Michael Wirvin represents clients in transactions involving mergers, asset and stock acquisitions, and public offerings.

Biography

Michael Wirvin is a member of the firm's Business Transactions Group and a member of its Managing Committee. His practice includes the representation of domestic and international clients in transactions involving mergers, asset and stock acquisitions, private placements, public offerings, commercial secured financings, joint ventures, and other financial transactions. Michael has represented clients in domestic and cross-border merger, acquisition, and disposition transactions for over two decades. He regularly assists buyers and sellers in the negotiation of complex acquisition and financing transactions and transaction structure. Michael acts as a trusted advisor to his clients, providing guidance not only on the legal aspects of a deal, but also on the practical steps to getting it done. He counsels clients in various industries, including food and beverage, software and technology, electrical distribution, shipping and warehouse logistics, manufacturing, consumer goods, and automotive. Michael frequently represents clients in Canada, the United Kingdom, and other countries in connection with cross-border transactions with U.S. companies and with the establishment of U.S. operations. His clients include large multinationals, public companies, major banks, closely held Canada Business Corporations Act (CBCA) companies, and provincial corporations. Michael regularly speaks and presents to foreign clients and professional groups on matters relating to doing business in the U.S., seeking and obtaining U.S. venture and private equity investment, accessing U.S. financial markets, and negotiating with U.S. buyers or sellers on cross border M&A transactions. Before joining Robinson+Cole, he practiced corporate law in Canada. Michael has significant experience working with start-up and emerging companies at all stages and in a variety of industry sectors, and he regularly advises private equity and venture capital clients at both the fund and portfolio company levels. He provides assistance with growth equity and convertible debt financings, investment purchase agreements, convertible note and warrant transactions, structured capital transactions, and equity/debt recapitalizations. He also counsels fund clients and sponsors on a wide range of ordinary course and extraordinary corporate matters including succession planning, key person transitions, co-investment arrangements and corporate governance matters.

Industry Expertise

Legal Services, VC and Private Equity, Computer Software

Areas of Expertise

Cross-Border Transactions, Initial Public Offerings, Mergers &Acquisitions, Clean Tech, Private Equity, Software, High Tech, Venture Capital, Law, Green Tech, Finance, Mergers

Education

St. Francis Xavier University B.Sc. Biochemistry

University of New Brunswick L.L.B. Law

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