

# **Miguel McInnis**

**Managing Director at McInnis & Associates Consulting, LLC**

Washington, DC, US

**A Seasoned Health Care Executive and Strategist on Health Care Access for Poor and Underserved Populations**

---

## **Biography**

A passionate, public health innovator committed to insuring health care access for the most vulnerable in our society. I began my career working for Fortune 500 companies, Deloitte Consulting and Ernst & Young LLP, on public and private sector hospital finance and strategy projects before pursuing my calling to help build health centers in blighted underserved communities. I was appointed CEO of, the Mid-Atlantic Association of Community Health Centers, a federally funded Primary Care Association of federally qualified health center clinic sites where I worked to enlarge our network from 39 clinic sites to 136 sites with combined operating revenues of \$250 million and providing health services to about 300,000 residents in Maryland and Delaware. As a result of outstanding public health leadership, I was awarded the Norton-Wilson Award by the National Association of Community Health Centers. I have served on countless federal and state commissions addressing the needs of underserved populations.

---

## **Availability**

Keynote, Panelist, Workshop, Corporate Training

---

## **Industry Expertise**

Management Consulting, Public Policy, Health Care - Services

---

## **Areas of Expertise**

Community Based Primary Care Access Planning, Role of State Government in Incubating Health Care Access, The Role of Public-Private Partnerships in Supporting Health Care Access

---

## **Affiliations**

McInnis & Associates Consulting, LLC

---

## **Sample Talks**

### **The New Non-Profit Model: Public-Private Partnerships**

The current non-profit model of providing services based only on societal goodwill is a fading model. My talk will outline how public-private partnerships are the sustainable non-profit model of the 21st Century allowing mission-based organizations to partner with cutting edge companies to create the best value for the intended communities of non-profits. If you are looking for insight on the new non-profit business model for your organization, you want me to speak at your next engagement.

---

### **Event Appearances**

**Federally Qualified Health Centers: The Original Patient Centered Medical Home**  
Sixth Annual Maryland Minority Health Disparities Conference

**Affordable Care Act: Its Impact on Small Business**  
Entrepreneurs Boot Camp

**The Impact of Health Care Access on Small Business**  
Sunrise Rotary of Ellicott City

---

### **Education**

**Massachusetts Institute of Technology**  
Certificate Program, Reinventing Your Business Strategy Healthcare Strategy

**Harvard University School of Public Health**  
Certificate Program, Forces of Change: Strategies for the Evolving Healthcare Marketplace  
Healthcare Strategy

**Harvard University School of Public Health**  
Certificate Program, Leadership Strategies in Health Care Information Technology Healthcare  
Strategy

**University of California, Los Angeles - The Anderson School of Management**  
Health Care Executive Fellowship Public Health Leadership

**Yale University School of Public Health**  
Masters in Public Health Health Policy and Management

**Oakwood College**  
BS Bio-Chemistry

---

### **Accomplishments**

### **Norton-Wilson Leadership Award**

It is awarded by the National Association of Community Health Centers for leadership innovation among Primary Care Associations.

### **Community Based Primary Care Access Planning**

The West Baltimore Community Assets and Resource Exchange (CARE) is a resultant of a Primary Care Access Initiative involving community residents, community advocates, hospitals, health centers, legislators and foundations. The aim is to reduce Cardiovascular Disease in the West Baltimore Community. Through CARE, community members and organizations work together to build a healthier West Baltimore project and is being viewed as a national model for health access planning.

### **Role of State Government in Incubating Primary Care Access**

Worked with community leaders to develop a political agenda to support Federally Qualified Health Centers (FQHC) and safety-net providers in expanding primary care access through a State incubation program known Maryland Community Health Resources Commission through the passage of HB 627/SB 716.

### **Community Organizing and Health Care Access Planning**

Organizing an advisory board consisting of community leaders to assist in the planning of medical services for the community; developing a business plan to expand clinical services in Stamford,CT. which resulted in the establishment of a Federally Qualified Health Center in a poor section of a fairly affluent community.

---

## **Testimonials**

### **Dr. Michelle Gourdine**

Miguel is one of the most forward-thinking CEOs I've met. His uncanny ability to observe emerging trends strengthens his strategic thinking and makes him a visionary leader. Never one to think "we can't," he has a genuine "can do" attitude that makes him a highly effective leader.

### **Iran Naqvi**

When it comes to advancing community health centers, Miguel McInnis is a trailblazer. His passion for the underserved shines through with each challenge he sets before community health center leadership. Miguel brings innovation, leadership, business acumen, and analytical rigor to the table.

---

[Please click here to view the full profile.](#)

This profile was created by [Expertfile.](#)