

Mike Ciccolella

Founder/CMO at Grow Your Sales Pipeline?

Greater Minneapolis-St. Paul Area, MN, US

Business Development Services: Sales Development, Sales Coaching, Sales Recruiting

Biography

Sales Development Leader, Business Development Coach, Sales Recruiter

Availability

Panelist, Workshop, Corporate Training

Industry Expertise

Advertising/Marketing, Business Services

Areas of Expertise

Recruiting Best Practices, Marketing, Sales Prospecting, Telemarketing, Telesales, B2B, Cold Calling, B2b Appointment Setting, Salesforce.Com, Digital Marketing, Event Marketing, Campaign Management, Market Research, Sales Intelligence, Marketing Automation, Marketing Consulting, Direct Marketing, Social Media Marketing, Sales Opportunities, Sales Leads, Lead Generation, Sales Development, Business Development, Inside Sales, Market Development, Brand Awareness, Demand Generation, Email Marketing, Go-To-Market Strategy, Lead Qualification, Lead Nurturing, Marketing Campaigns, Marketing and Sales Database, Opportunity Identification, Sales Appointment Setting, Sales Growth, Marketing Strategy, Recruiting

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