# **Nicola Erlich**

Owner at Marbella Pulse Marbella Area, Spain, , ES Digital Marketing Consultant

#### **Biography**

Since setting up my first business - the first furniture package company based on the Costa del Sol in the 90s, my professional life has been rewarding and exhiliarating. As an entrepreneur, I have the freedom to create and mould a professional lifestyle that reflects my skills, passions and ethos; being creative - connecting with people - providing a service that was previously lacking or underperforming - showcasing my work ethos for professionalism and going that extra mile in customer service. - "work like you dont need the money" - with a laugh and a smile. My latest business, 1on1 Consultancy is a boutique consultancy which has evolved from years of business consultancy and now focuses primarily on Online Marketing and Social Media for SMEs, entrepreneurs and non-profit organisations, creating unique strategies for each business or product as well as coaching & mentoring. I also run several online websites alongside 1 on 1 Consultancy, which more often than not are the guinea pigs for any new tools, methods or strategies in Social Media Marketing - an industry which is very much open to interpretation and constant evolution! I am also currently active in the local community in and around Marbella. I am the Press Officer for the local charity L.I.V.E. which supports "those less fortunate", namely children's charities in Malaga. In the past 6 months since I took on this responsibility, the charity has dramatically increased exposure and awareness of the cause both online as well as through local press and media. I also host the local "TweetUp", TweetMarbella which is a cosmopolitan, informal networking group which meets on a monthly basis. This is an opportunity to meet local or visiting people from the popular social networking site, Twitter, for business networking purposes or simply to come along, put a face to the tweets, or chat with others who understand Twitter and its benefits to businesses and individuals.

## **Industry Expertise**

Direct Marketing, Social Media, Information Technology and Services, Writing and Editing, Management Consulting, Public Relations and Communications, Media - Online, Professional Training and Coaching, Business Services, Research

## **Areas of Expertise**

Content Creation, Content Creation/Digital Audience Building, Copywriting, Social & Digital Media, Brand Journalism, Roi Digital Marketing, Small & Medium Business Marketing, Digital & Mobile Strategy, Marketing & Branding, Marketing & Corporate Strategy, Marketing & Media Strategy, Brand & Identity Development and Execution, Reputation Management, Reputation Management Strategies

#### Education

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