

Paul Kearley

President at Personal Best Training Solutions

Sussex, NB, CA

When you simply MUST take action

Biography

A successful salesperson and manager, a newspaper columnist, author of over 350 articles and 3 e-books, Paul Kearley has coached many thousands of people since his start in the Personal and Business development business in 1985. From Premiers of provinces to CEO's, or from salespeople to students, Paul has assisted them all to create alignment, build confidence, improve human relations, deal effectively with stress, amplify sales and strengthen attitudes. Operating from a deep desire to create success with his clients, Paul's philosophy on business and life is "Be the change that you want to see in the world." With this mindset, Paul has started and participated in many business ventures, and in 2005, a week after the catastrophic effects of hurricane Katrina, took a team of volunteers to Alabama and Mississippi in a cleanup and support mission. Paul believes that everyone can make an impact on their world; his mission is to coach people to make a positive one! A Business coach for Dale Carnegie Business Group, Paul is licensed to coach in leadership, management, customer relations, personal development, public speaking and sales. As Managing Partner for the Maritimes, Paul's responsibilities include creating a dynamic support team, building an ever increasing client base, training new business coaches and delivering 100% client satisfaction. Digging from his vast experience in human potential, Paul has recently completed his first book on creating greater success. His book, "Must Thinking", focuses on how to find routes around success traps, how to create a solid three step plan and then take focused and deliberate action to achieve the objective. Utilizing their own "MUST" factor, Paul takes his readers on a motivating journey that ultimately leads them into a world in which they create.

Availability

Keynote, Workshop, Author Appearance

Industry Expertise

Corporate Training, Professional Training and Coaching, Training and Development

Areas of Expertise

The Road We Choose, Engagement and Your Bottom Line

Sample Talks

Engagement and your bottom line

In this 5 hour workshop, we uncover the true meaning of engagement and gaining an understanding of what we can do to nurture it and cultivate a healthy bottom line. We examine the 8 reasons why most change initiatives fail, and begin a process to develop a structural plan for success. We discuss 9 ways to build relationships and finally we discover the little known secret to success.

Event Appearances

Engagement and your bottom line

Engagement and your bottom line

How to Mess Up A Presentation... and what to do about it

CGA Association of New Brunswick AGM

Dealing with Difficult People

Association of Professional Engineers for the Province of NB. AGM

Making Change Work

AMANS (Municipality association of Nova Scotia) AGM

Making the RIGHT First Impression

Landscape New Brunswick Yearly retreat

Education

School of Hard Knocks

PhLi (Ph of Life) Learning from failure

Accomplishments

Author

Wrote MUST Thinking.

Master Trainer

Responsible for the training and development of candidate trainers

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