

# **Probal Lala**

**President & CEO at About Communications**

Toronto, ON, CA

About the only time this telecommunications CEO is not at work is when he's mentoring entrepreneurs and providing leadership to youth

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Probal Lala is a founding executive of About Communications, a national provider of voice, data and Internet communications solutions to small- and medium-sized businesses. An accomplished senior telecommunications executive with over 20 years of industry experience, Probal has provided executive leadership to a variety of companies ranging from privately held high-tech startups to publicly traded telecommunications firms. Probal spends much of his spare time helping promote and develop young leaders and entrepreneurs, passionately believing in their role in our economy. He is a founding member of the Toronto-based Maple Leaf Angels organization, is a regular panelist on BNN's ?The Pitch? and currently sits on the board of Youth In Motion, a national not-for-profit organization. Probal holds a Bachelors of Engineering degree from McGill University and an MBA from the University of Ottawa.

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Keynote, Moderator, Panelist, Workshop, Host/MC

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Telecommunications, Management Consulting, IT Services/Consulting, VC and Private Equity, Information Technology and Services, Corporate Leadership, Business Services

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Leadership Coaching and Mentoring, Operations Excellence, Angel Investing

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Maple Leaf Angels, MaRS, McGill, AceTech Ontario, Youth In Motion

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**McGill University**

Bachelors of Engineering

**University of Ottawa**

MBA

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**Board of Directors - Youth In Motion**

Youth in Motion is a dynamic national charitable organization that designs and implements motivational career programs for youth. Youth in Motion delivers programs for all youth, providing tools, skills, confidence and support to help them realize their full potential. Taken together, all Youth In Motion's programs foster the continuing success of diverse youth and their important contributions to local, national and international communities.

### **Mentor - MaRS Commons**

Probal is part of the Mentoring Team at MaRS Commons, which supports entrepreneurs in a wide range of industries, including information technology, communications and entertainment, clean technology, life sciences and health care, and social innovation. The MaRS Commons is specifically designed for ICE startups. MaRS's ICE practice has a simple ambitious goal: to help make Toronto ? and by extension Ontario and Canada ? a world leader in the information technology and new media industries.

### **Founding Member - Maple Leaf Angels**

Maple Leaf Angels is a group of private investors from a wide variety of backgrounds. We collectively possess deep expertise in information technology, manufacturing, alternative energy, finance and services, and these are typically the industries we invest in. The group's typical initial investment ranges from \$250,000 to \$500,000. Furthermore, we will consider syndication opportunities with other angel investors, venture capital funds or early stage private equity firms.

### **CEO - About Communications**

About Communications is a Canadian service provider of leading telecom and IT solutions designed to meet the unique service needs of small and medium-sized businesses. Riding on an extremely reliable, high speed, dedicated digital access network, About Communications suite of phone, internet and IT solutions give smaller businesses affordable access to the latest feature-rich communications services previously only available to larger enterprises.

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