

Rick Kolster

Speaker at Peak Performance Group

Southlake, TX, US

Straight forward, no nonsense and no holds barred. Get the Bald Truth on Leadership and increasing sales.

Availability

Keynote, Workshop, Host/MC, Author Appearance

Industry Expertise

Health Care - Services, Professional Training and Coaching, Talent Management, Direct Marketing, Business Services, Manufacturing

Areas of Expertise

Selling for Geniuses, Realize Your Potential: the Art of Creating Leaders, Roll Up Your Sleeves and Get to Work

Affiliations

ICA, RACA, NSA

Sample Talks

Selling for Geniuses

Are your sales efforts getting you the results you want? Do you consistently make great connections that lead to revenue dollars for your business? If you are ready to ramp up your results and learn to sell without having to sell, Coach Rick Kolster has the answer. We call it Selling for Geniuses for a reason. Like you, we're sick to death of being called "Dummies" or "Idiots" just because some particular task or topic happens to be outside our area of expertise. You are a genius, and your business success will reflect that if you sell the right way. It's easier than you think, and the tools you need to make it happen are closer than you think. Hear Coach Rick Kolster share how you can sell without selling.

Roll Up Your Sleeves and Get To Work!

Let Coach Rick bring his "Straight forward, No nonsense and hard hitting" approach to leading and succeeding. Coach Rick brings to the platform his own ideas on leading in today's business climate. He knows that the next generation needs leaders that can Listen, Learn and Live the leadership model of Attitude, Commitment and Action. Coach Rick asks the hard questions most leaders shy away from. He will make your team and leaders take a hard look at what they are saying vs how they are acting.

Education

RACA

Certified BUbusiness Coach Coaching

Accomplishments

CBC

Certified Business Coach

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