

# **Sally Blount**

**Dean at Northwestern University**

Evanston, IL, US

An internationally recognized expert in the fields of negotiation and behavioral decision making

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Sally Blount was named dean of the Kellogg School of Management at Northwestern University in 2010, where she is also the Michael L. Nemmers Professor of Management and Organizations. An internationally recognized expert in the fields of negotiation and behavioral decision making, Dean Blount has more than 20 years of experience in higher education. During her tenure at Kellogg, Dean Blount has restructured the school's administrative operations; set fundraising records and launched the \$350 million Transforming Together capital campaign; introduced the dynamic "Think Bravely" advertising campaign; broke ground on a 410,000-square-foot global education center and worked to map a bold, new strategy for the school. Prior to Kellogg, Dean Blount served New York University's Stern School of Business as the dean of the undergraduate college and vice dean of the school. In addition, she was appointed by New York University's president and provost as their special advisor for global academic integration. From 1992 to 2001 she was on the faculty of the University of Chicago Booth School of Business. Earlier in her career, she worked as a consultant with the Boston Consulting Group. Dean Blount received her Ph.D. in management and organizations from Kellogg in 1992 and earned a joint bachelor's degree from Princeton University's engineering and Woodrow Wilson schools in 1983. She is a director of Abbott Laboratories and a member of the Commercial and Economic Clubs of Chicago and The Chicago Network. She serves on advisory boards for the Aspen Institute's Business and Society Program, the Chicago Innovation Awards, the Indian School of Business, Hong Kong University of Science and Technology Business School, and Fundação Dom Cabral in Brazil.

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Training and Development, Education/Learning, Management Consulting

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Organizational Behavior, Performance in Intercultural Interactions At Work, Individual Temporality in Work Organizations:, Implications for Work Groups, Fair Market Ideology

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Abbott Laboratories, Commercial and Economic Clubs of Chicago, The Chicago Network, Aspen Institute's Business and Society Program, Chicago Innovation Awards, Indian School of Business, Hong Kong University of Science and Technology Business School, Fundação Dom Cabral

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**Princeton University**

B.S.E. Engineering Systems and Economic Policy

**Kellogg School of Management, Northwestern University**

M.S. Organizational Behavior

**Kellogg School of Management, Northwestern University**

Ph.D. Organizational Behavior

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