# Sara Lingafelter Lobkovich

Change Agent | Strategist | OKR Coach at Red Currant Collective Seattle, WA, US

Change & growth. Coach, creator, status-quo challenger. Joy-obsessed. OKR nerd. I ?? consequential work, slowing down & motorcycles

### **Biography**

Sara works with a passion for helping leaders and teams understand and achieve their peak performance potential. She has enjoyed a long, entrepreneurial career in technology, marketing / advertising, strategic ops and organizational learning and change. Red Currant Collective was originally created in 2019 as a hub for Sara?s creative and collaborative projects, and relaunched in 2021 as an agent of change in a work world that desperately needs rethinking. As a consultant, coach and changemaker, Sara draws on her training as a lawyer, coach, conflict resolution / mediation professional and communicator. Her work draws on well-honed expertise in adult learning, instructional design, marketing and leading strategic and operational teams through change at some of the largest global enterprises in the world. Her highest and best use is in high-stakes, high-consequence work. She's also a performance motorcyclist, and co-owns Counter Weight Motorsport and CW Moto Racing with her husband, Chris. She hosts The Moto Curious Podcast about her riding life (and, to answer questions from motorcycle-curious listeners).

### **Availability**

Keynote, Moderator, Panelist, Workshop, Corporate Training

### **Industry Expertise**

Social Media, Media - Online, Advertising/Marketing, Corporate Leadership, Writing and Editing

# **Areas of Expertise**

Motorcycles, Strategic Planning, OKR, Content Strategy, Strategic & Business Planning, Strategy, Leadership, Collaboration, Change, Customer Experience, Content Marketing, Social Media, OKR Coaching, Motorsports

# **Event Appearances**

Kiss my Klout
Outdoor Retailer Summer Market

Get Local with Social
Outdoor Retailer Winter Market

My Social Life in Three Acts Social Media 301

Get Local With Social
Outdoor Retailer Summer Market

**Influence ME** 

Outdoor Retailer Winter Market

**Boots on the Ground: Real People Getting Things Done with Social**Outdoor Retailer Winter Market

**ROI WTF?** Content Marketing Today in Ten Truths Outdoor Retailer

What's the ROI on Kittens? Measuring Up with Social Analytics SMX Social Media Marketing

Principles of Virality, a Portent U Webinar Portent University Webinar

#### **Education**

Western Washington University B.A. English

**Port Townsend High School** 

Seattle University School of Law J.D. Law

# **Accomplishments**

**Cannes Gold Lion** 

Content Strategist on the award-winning Microsoft Collective Project, which won both a Gold Lion and a Bronze Lion at the Cannes Lions International Festival of Creativity.

#### **Launched Local Social Program for REI**

Between January and July 2011, I architected and rolled out the Local Social launch at REI, bringing 120+ stores across the country to life via Twitter and Facebook. The program required institutional consensus-building, policy and manual development, hands-on creation of the presences, infrastructure development for management of the program, and development of curriculum and training for 300+ local store staff who would act as social media practitioners, many of whom were new to social.

#### Social Media 301

After frequently speaking about social media best practices to audiences in the outdoor industry, SM 301 was my first speaking engagement on the national stage, alongside keynote speaker Brian Solis and local pros including Eric Weaver. I was invited simply to tell MY story, and spoke about my evolution from corporate attorney to outdoor industry social strategist.

Climbed Mount Rainier
The title says it!

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