

# Stefano DellaVigna

Professor | Daniel Koshland, Sr., Distinguished Professor of Economics at Haas School of Business, University of California, Berkeley  
Berkeley, CA, US

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## About

Stefano DellaVigna is the Daniel Koshland, Sr., Distinguished Professor of Economics and Professor of Business Administration at the University of California, Berkeley. He specializes in Behavioral Economics (Psychology and Economics) and is a co-director of the Berkeley Initiative for Behavioral Economics and Finance. He has published in international journals such as the American Economic Review, the Quarterly Journal of Economics, the Journal of Finance, and the Journal of Labor Economics. He has been a Principal Investigator for an NSF Grant, an Alfred P. Sloan Fellow, and is a Distinguished Teaching Award winner. He was also a co-editor of the Journal of the European Economic Association (JEEA). His recent work has focused on the economics of the media, and in particular the impact on voting (through persuasion) and the study of conflicts of interest; the design of model-based field experiments, including the role of social pressure in charitable giving and voting, and the analysis of scientific journals and in particular editorial choices; the study of reference-dependence for unemployed workers.

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## Areas of Expertise

Behavioral Finance, Behavioral Economics, Psychology and Economics, Media Economics, Applied Microeconomics

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## Selected External Service & Affiliations

2017 - present, Co-Editor, American Economic Review, 2018 - 2019, Co-Editor, Handbook of Behavioral Economics, Elsevier (with Doug Bernheim and David Laibson), 2009-present, Research Associate, National Bureau of Economic Research, (Labor Studies, Political Economy), 2004-2009, Faculty Research Fellow, National Bureau of Economic Research (Labor Studies, Political Economy)

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## Positions Held

### At Haas since 2014

2014 ? present, Professor of Business Administration  
2013 ? present, Daniel E. Koshland, Sr. Distinguished Professor of Economics, Department of Economics, UC Berkeley  
2012 ? 2013, Professor, Department of Economics  
2008 ? 2012, Associate Professor, Department of Economics  
2002 ? 2008, Assistant Professor, Department of Economics

## **Visiting Positions**

2017 - 2018, Visiting Professor, University of Bonn, Institute on Behavior and Inequality (briq) 2015 - 2016, Visiting Professor, University of Bonn, Department of Economics 2005, Visiting Fellow, Princeton University, Department of Economics 2005, Visiting Assistant Professor, University of Chicago, Graduate School of Business

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## **Education**

### **Harvard University**

PhD Department of Economics

### **Harvard University**

MA Department of Economics

### **Laurea Bocconi University**

Degree in Economics, summa cum laude

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## **Honors & Awards**

### **Fellow, The Econometric Society**

2021

### **Fellow, The American Academic of Arts & Sciences**

2021

### **AEJ-Applied Best Paper Prize**

2017

### **Highly Cited Researcher, Thomson Reuters**

2016, 2017, 2018

### **Alfred P. Sloan Research Fellow**

2008-2010

### **UC Berkeley Distinguished Teaching Award**

2008

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