Stephen Bullas

Managing Partner at eCODE - European Centre for Offshore Development Ltd.

Portsmouth, Hampshire, GB

Internationally acclaimed Outsourcing Advisor and Implementation Manager

Biography

Industry Expert for onshore, nearshore and offshore Outsourcing. Strategic advisor to major clients at Board level. Tactical implementation management, vendor selection and health-checking of existing Outsourcing arrangements. Experienced, multilingual, Outsourcing Director with emphasis on Business Process (BPO), Business Transformation (BTO), IT (ITO) and Shared Services for leading blue-chip clients in the Energy, Financial Services, Healthcare, Retail and Software Manufacturing sectors. In-depth experience of both commercial and operational-delivery aspects of the full Outsourcing lifecycle. Stephen is an outstanding presenter and communicator, he is able to communicate well in several European languages including French, German and Italian. Stephen has chaired panels, run master classes and delivered key-note addresses to Outsourcing conferences in Eastern and Western Europe, the Middle East and North Africa, Sub-Saharan Africa, the United Kingdom and the United States. He is a frequent contributor to industry journals and the financial press, including the Economist, the Financial Times and Information Age.

Availability

Keynote, Moderator, Panelist, Workshop

Industry Expertise

Outsourcing/Offshoring

Areas of Expertise

Offshore, Outsourcing, Shared Services, ITO, BPO

Affiliations

FInstSMM, FIoD, MInstMIS

Sample Talks

Making IT Outsourcing models work in the new Economic Era

How recessionary impact in the USA and Western Europe is forcing a difference in the way Outsourcing should be viewed and how new Outsourcing models may help solve the problem.

Event Appearances

Title

BPO Forum for Banks and Financial Institutions

Title

Defining Leading-Edge Practices in Outsourcing and Strategic Sourcing

Title

Arab Outsourcing Conference, Dubai (Conference Presentation and Master Class Leader)

Title

Establishing Credible JVs with Foreign Direct Investors

Title

Offshore Outsourcing and Shared Service Centers in Central and Eastern Europe

Title

ICT Offshore Customer Management

Title

Making IT Outsourcing models work in the new Economic Era

Title

Identifying and Managing Offshore Risks

Title

BPO for Banks and Financial Institutions

Education

University of Southampton

M.Sc. Archaeological Computing

Accomplishments

Queen's Award to Industry for Export Achievement Chairman and CEO of recipient company

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