

Von Goodwin

Business consultant and coach at Living the Question

Birmingham, AL, US

Presenter, thought provocateur, keynote speaker, futurist and personal coach at Live the Question

Biography

Von Goodwin has more than 20 years experience in all facets of medical practice management ranging from Medicare and Medicaid accounts receivable analysis for major hospitals to work flow analysis for multi-specialty clinics. Mr. Goodwin's collective understanding of business and the consciousness of those that perform those tasks is a culmination of the blending of three professions: Sales, Academia and Consulting. As site manager for two Chicago-based automotive distributing warehouses in Detroit, Michigan and Birmingham, Alabama, sales and organization were the focus and the experience. And as an Admissions Director for a major nationwide proprietary school with 52 sites, the matching of features and benefits with that of training to motivate students to pursue their dreams was the concentration. This alchemy of sales and organization blended with that of listening and motivating created the development of skills that are necessary for consulting. Mr. Goodwin is currently Senior Practice Consultant for SuccessEHS, a leading medical software company. Having consulted over 400 practices in 42 states and the Virgin Islands, the exposure to multi-cultural nuances has added to his resume and has further expanded his awareness. In addition to the consulting assignments, seminars have been conducted at 10 major universities presenting the role of the individual as a co-creator of outcomes. In addition to the responsibilities associated with the function of Senior Consultant, Von is an author of books related to consciousness and the part it plays in creating successful personal and business outcomes.

Availability

Keynote, Workshop, Host/MC, Author Appearance, Corporate Training

Industry Expertise

Training and Development, Religious Institutions, Computer Software, Professional Training and Coaching

Areas of Expertise

Staff Motivation and Inspiration, Medical Office Workflows, Spirituality

Sample Talks

The Teacher Cloaked as Coincidence

Ancient wisdom proclaims a teacher will appear when the student is ready to learn. We often miss learning opportunities when the teacher is cloaked as coincidence; learning experiences are either ignored as chance or proclaimed as miracles. These extremes deny one the power to shape one's life. The only miracle then becomes why so many are unconscious to their creative power. The secret is to identify the teacher and learn the skill of awareness.

The Source of Western Greed: An Act of Plagiarism!

The source of unbridled competition has as its source an act of plagiarism. Learn how the 150 year old work of a famous biologist has had its effect on politics, science and medicine of the 21st century.

Secrets to an Effective Office

Are tips and tricks enough? What separates an efficient, profitable and effective office from those that are not? Learn the steps of efficiency and profitability while discovering what truly makes an individual, a department and a practice effective. The tired old practices of accountability and documentation pale in the light of discovering the true source of change - inspiration!

Knowledge Filtration: What 'They' Want You to Know

The discovery of a fossilized skeleton 100 years ago was suppressed to preserve the prejudice of those who would have been forced to change their theories. The practice still exist today as those who have the power to control, tell you what they want you to know: Things that would fundamentally change scientific, religious and political beliefs.

Event Appearances

Coincidence is the Teacher
New Living Expo

Education

University of Alabama, Birmingham

Omega Institute

Testimonials

Lorri Coburn

?I was a guest on Von's Living the Question radio show and was impressed by his connectedness to humanity. He is a man on a mission to serve, as he opens his heart to help others find their passion in life. Von researches his topics and prepares his guests well. He asks intelligent, thought-provoking questions and adds his personal touch. Interacting with Von will leave you with an expanded heart and mind.? March 7, 2012

Kathleen O'Keefe-Kanavos

?Von Goodwin is a skilled radio host and an astute interviewer at Living the Question Radio on Blog Talk Radio. Von?s questions were professional and leading in a relaxed manner, "on point" and displayed depth on the subject matter of cancer, spirit and healing. I appreciate the time and effort he put into the show's preparation and it's pre and post production advertisement. Kathleen O'Keefe-Kanavos Author of www.survivingcancerlandland.com? April 19, 2012

Kelly McCarthy

?I have had the privilege of working with Von on several occasions. He is a brilliant business man that bring his knowledge to your company without arrogance. Instead he makes you feel at ease with your questions and provides insights and direction that create "aha" moments for the staff and the CEO. I have hired him to come in for several days and truth be told I would like to hire him for several days every month! He is very reliable, efficient and he makes the learning and changing fun. I would highly recommend him to any organization seeking to improve whether it be their bottom line, customer service, revenue growth, business processes, etc..He is a fantastic coach and became a friend to our company.? January 15, 2011

Gretchen Renee' Helmstetter

Von is an expert at pesnting unusual scenarios that your practice may have and finding ways to massage the system to accommodate your needs. He is a creative thinker, yet logical in his approach to finding solutions. He is also and excellent trainer, with wonderful teaching and interpersonal skills, as well as complete understanding of the capacity of the system. Von is also very dependable regarding following up on questions with answers and solutions for issues that could not be immediately resolved on-site. I would recommend him whole-heartedly as an implementation and training specialist. He is also a Business Objects report writing Guru.? February 1, 2011

Lisa Tarves

?I have had the pleasure of working with Von Goodwin for several months now. Von has assisted me in developing more focus in my career as a Holistic Health Practitioner. He has been invaluable to me as someone I can bounce ideas off of and know without a doubt that I am getting professional advice and direction! Von has also given me the opportunity to become more well known by allowing me to be a guest on his blogtalkradio.com show, "Living the Question". This has been so rewarding, and am incredibly honored to be part of it! Meeting you, Von has proven that there are ABSOLUTELY no coincidences!! Lisa Tarves? January 24, 2012

Kathleen O'Keefe-Kanavos

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