

# **Will Germain**

**Investment Officer at Lillibridge Healthcare Services Inc.**

Chicago, IL, US

An acquisitions and investments expert, Will has helped underwrite and execute billions in healthcare real estate transactions.

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Will joined Ventas in 2006. Involved in over \$5 billion in healthcare real estate transactions, he is responsible for originating and executing medical property acquisitions and development opportunities. He served as Director of Acquisitions and Investments for Lillibridge Healthcare Services, a wholly owned subsidiary of Ventas from 2010 to 2013. Previously, he served as the Asset Manager for Ventas' medical office portfolio, where he oversaw MOB operations including joint venture partnerships, third party property managers, budgeting and financial reporting. Prior to that, Will served on the Acquisitions team helping underwrite and execute seniors housing and medical office transactions. Before joining Ventas, Will worked at General Electric Capital Corporation, a subsidiary of General Electric Corporation. He holds a Bachelor of Finance Degree from the University of New Haven with a minor Accounting and Economics.

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Moderator, Panelist

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Health Care - Facilities, Financial Services, Real Estate Dev/Ops, Investment Management, Health Care - Services

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Property Acquisitions, Joint Venture Partnerships, Healthcare Real Estate, Medical Property Development, Asset Management

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Healthcare Financial Management Association

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**Healthcare Real Estate Capital Panel**

Interface Healthcare Conference

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**The Investor Pool**

Bisnow Healthcare Real Estate Summit

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**University of New Haven**

BA Finance

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