

Wolfgang Boenisch

Speaker, Trainer, Coach at The Art of Negotiation

Hamburg Area, Germany, , DE

Master of Negotiation Arts

Biography

More than 35 years of professional experience in all kind of negotiation. As a police officer, as a sales-rep, as sales-director, as trainer, speaker and ghost-negotiator. Some phrases to be found: Bönisch, Verhandlungsexperte, bestnegotiator, Werkstatt,

Availability

Keynote, Workshop, Corporate Training

Industry Expertise

Pharmaceuticals, Automotive, Corporate Training

Areas of Expertise

Negotiation, Sales Process, The Art of Negotiation, Heartball Negotiation

Affiliations

GSF, German Speakers Association, DGSL

Event Appearances

Heartball Negotiation - Better Results through Positive Emotions

PSASA Convention

Education

Fernuniversität Hagen

Diplom-Kaufmann economics

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