Zarir Vakil

Director and Principal Consultant at Work Source Limited London, United Kingdom, , GB Business leadership & development, change, transformation, project management

Biography

I am an entrepreneurial director and leader, with first hand experience of start ups, acquisitions, mergers, re-organisations, change and divestments. I have managed change and transformation and at the same time generated sales growth and expanded market share by building strong teams. I create and build enduring relationships, and clearly articulate sales propositions and persuasively present the business case to clients and colleagues. Lately, I have been using my diverse experience to provide consultancy and interim management and leadership to develop businesses, manage change and transformation programmes, and advise on business performance improvement to create shareholder value.

Industry Expertise

Education/Learning, Management Consulting, Corporate Training, IT Services/Consulting, Business Services, Insurance, Human Resources, Retail, Health Care - Providers, VC and Private Equity

Areas of Expertise

Sales Growth, Business Development, Change Management, Project Management, Transformation, Interim Management, Performance Management

Education

D.I.T.B. Distributive Industries Training Board Diploma Retail Management & Business Studies

High School A Level Economics, Geography, English Literature

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